IVINS CITY
UTAH

Ivins City Finance Report for City Fleet Vehicle Purchase

Date: ***August 18, 2016***

Purpose: ***Purchase of Five (5) 2016 Ford Explorers – Four (4) for SCI, One (1) for Administration***

Recommendation: ***Approve the Purchase***

Background:

The Public Safety Fleet includes 4 2007-2010 Dodge Chargers with over 100,000 miles apiece. These vehicles also have mechanical issues and are in need of replacement. Administration does not currently have a vehicle that can be used to attend out of county trainings, meeting, and events or to transport non-city individuals.

The City has received a quote from Ken Garff St. George Ford through the State Contract Pricing. The amount of each vehicle is $28,000, for a total of $140,000. The vehicle will take approximately 8 weeks for delivery.

These vehicles are not budgeted in this fiscal year. Preliminary financing discussions have focused on a 3-year lease/purchase option. This option would be budget neutral for the FY 2017 with the proceeds offsetting the purchase. The cities payments would begin in FY 2018. During this time, staff will consider and finalize financing options and bring those considerations back to council.

These vehicles will put our fleet in a good position and allow the city to forgo the purchase of Public Safety vehicles for a number of years.

Staff recommends the City Council authorize the purchase of a 4 new vehicles for Public Safety and 1 new vehicle for Administration.

Respectfully,

Wally Ritchie
Director of Finance

August 18, 2016

CHI-004549 UT 9-NORMAL,NB,104549,FL031 1888 120151110 BLEND 1978 UTC CERT CERT CERT U TRD R RAMP UT BUMP CAMP BOOK EXEC 1FM5K8BH8 GGB54163 NB GU12

Ford
Go Further
ford.com

VEHICLE DESCRIPTION
EXPLORER
2016 4DR EXPLORER 4WD
112.6" WHEELBASE
2.3L I4 ECOBOOST ENGINE
6-SPEED AUTO TRANSMISSION

GG B54163

EXTERIOR
OXFORD WHITE
INTERIOR
MEDIUM LIGHT CAMEL CLOTH

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- AUTO HEADLAMPS
- DOOR HANDLES - BLACK
- EASY FUEL CAPLESS FILLER
- EXHAUST TIPS - CHROME
- INTEGRATED BLIND SPOT MIRR
- LED TAILLAMPS
- MANUAL FOLD POWER MIRRORS
- MINI SPARE TIRE/WHEEL
- PRIVACY GLASS 2ND/3RD ROW
- REAR SPOILER, BODY COLOR
- ROOF RACK SIDE RAILS

INTERIOR
- 1 TOUCH UP/DOWN DR/PASS WIN
- 2ND ROW 60/40 FOLD FLAT
- 3RD ROW - 50/50 FOLD FLAT
- 4.2" LCD CTR STACK SCREEN
- CARGO HOOKS
- CARPETED FLOOR MATS
- CENTER CONSOLE W/ARMREST
- CLOTH SEATING SURFACES
- CRUISE CONTROL
- DUAL ILLUM VANITY MIRRORS
- LEATHER SHIFT KNOB
- OVERHEAD CONSOLE
- POWER DRV SEAT - 8-WAY
- STR WHEEL W/SPEED & AUDIO
- TILT/TELESCOPE STR COLUMN

FUNCTIONAL
- AIR CONDITIONING WITH AUXILIARY REAR CONTROLS
- AM/FM SINGLE CD/MP3, 6SPKR
- BRAKES, 4-WHEEL DISC/ABS
- CURVE CONTROL
- HILL START ASSIST
- INTERMITTENT SPEED WIPERS
- MYKEY
- POWER LOCKS AND WINDOWS
- POWER STEERING W/EPAS
- POWERPOINTS (4)
- REAR INT WIPER/WASH/DEFRST
- REAR VIEW CAMERA
- SYNC
- TRAILER SWAY CONTROL

SAFETY/SECURITY
- ADVANCETRAC WITH RSC
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY
- FRONT PASS. KNEE AIRBAG
- INDIV TIRE PRESS MONIT SYS
- LATCH CHILD SAFETY SYSTEM
- SECURILOCK PASS ANTI THEFT
- SOS POST CRASH ALERT SYS

WARRANTY
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE	(MSRP)
EQUIPMENT GROUP 100A	
OPTIONAL EQUIPMENT/OTHER	
101S-710G07/28/15UT	
.18" PAINTED ALUMINUM WHEELS	
2.3L I4 ECOBOOST ENGINE	995.00
6-SPEED AUTO TRANSMISSION	NO CHARGE
P245/60R18 A/S BSW TIRES	
FLOOR MATS, ALL WEATHER	75.00
REVERSE SENSING SYSTEM	275.00
SELECT SHIFT TRANSMISSION	
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$32,700.00
TOTAL OPTIONS/OTHER	1,345.00
TOTAL VEHICLE & OPTIONS/OTHER	34,045.00
DESTINATION & DELIVERY	945.00

Ken Garff, St. George Ford, Linc
145 Hilton Drive
St. George, Utah 84770

#28000 EACH

BID

7/15/16

RAMP ONE: CA24		TOTAL MSRP $34,990.00
RAMP TWO	FINAL ASSEMBLY PLANT: CHICAGO	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
METHOD OF TRANSP.: CONVOY	ITEM #: 58-0012 O/T 5B	SPECIAL ORDER
	FL031 N RB 2X 620 004549 11 03 15	

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy
21 MPG combined city/hwy
18 city
26 highway
4.8 gallons per 100 miles

Standard SUVs range from 13 to 28 MPG. The best vehicle rates 119 MPGe.

You spend **$1,750** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost
$2,150

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 5 (1 to 10, Best)
Smog Rating (tailpipe only): 5 (1 to 10, Best)

This vehicle emits 427 grams CO_2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 24 MPG and costs $9,900 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $2.60 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score To Be Rated
Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver	★★★★
	Passenger	★★★★★

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	To Be Rated
	Rear seat	To Be Rated

Based on the risk of injury in a side impact.

Rollover ★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

Ford
Go Further

1FM5K8BH8GGB54163

Scan this code to experience this vehicle or text 1FGGB54163 to 49028
or Visit ford.com/windowsticker
Standard messaging & data plan rates may apply.

FORD PROTECT: Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer for additional details, or visit www.FordOwner.com for more information.

FORD CREDIT: Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com.

07/15/2016

1201511101978