Ivins City Staff Report
City Council Meeting 10/04/18

Agenda Item: Approval of purchase of a new 96 inch mower for the Parks Department.

Submitted by: Benny Sorensen

Recommended City Council Action: Approve expenditure of $31,100.00 for the purchase of a Toro 7500D riding mower with a 96 inch deck to replace the mower that was destroyed in the storage unit fire.

BACKGROUND: We are requesting this mower to replace the mower that was destroyed in the storage unit fire. Our current mower, that we depend on to do the large areas, is 12 years old and we have added more grass area to mow since we purchased it. We have decided to replace the mower we lost with a larger mower to help us be more efficient.

FINDINGS AND ANALYSIS:

- This mower has a larger engine and mowing deck than our current mowers.
- Routine maintenance can easily be done by city staff.
- The new mower is the same manufacturer as our current big mower and has a good reliability record and, if needed, can be serviced locally.
- We will be reimbursed for the replacement cost of the mower lost in the fire by our insurance company.
- United Sales and Service was the low bidder, and this is State Contract pricing #MA2190.

SUPPORT MATERIALS:

- Price quotes from three dealers on this and a comparable mower.
- Specification sheet for the mower.

FINANCIAL IMPACT:
This expenditure was budgeted in FYE 2018-19 budget – line item number 10-7074.0, Capital Outlay - Equipment.

Respectfully Submitted: Benny Sorensen

Content Review: Dale Coulam, City Manager



Z Master 6000 Series



Z Master 7000 Series



Z Master 7500-D Series



GrandStand® Stand-On Mower



GrandStand® MULTI FORCE™ Stand-On Mower

60" (152 cm)	72" (183 cm)	52" (132 cm)	60" (152 cm)	72" (183 cm)	60" (152 cm) Rear Discharge	72" (183 cm) Rear Discharge	96" (244 cm) Rear Discharge	36" (91 cm)	40" (102 cm)	48" (122 cm)	52" (132 cm)	60" (152 cm)	52" (132 cm)	60" (152 cm)
26.5 hp Kohler Command PRO EFI (747cc)† 29hp Kawasaki FX EFI (852cc) 31 hp Kawasaki FX (999cc) 34 hp Kohler Command PRO EFI with Horizon™ Technology (999cc)	26.5 hp Kohler Command PRO EFI (747cc)† 31 hp Kawasaki FX (999cc) 34 hp Kohler Command PRO EFI with Horizon Technology (999cc)	25 hp Kubota® Diesel (898cc) • ◆			37 hp Yanmar® Tier IV Compliant (1642cc)			15 hp Kawasaki FS (603cc)†	15 hp Kawasaki FS (603cc)	22 hp Kawasaki FX (726cc)† 23 hp Kohler Command PRO EFI (747cc)†	22 hp Kawasaki FX (726cc)† 25 hp Kohler Command PRO EFI (747cc)	25 hp Kohler Command PRO EFI (747cc)	26.5 hp Kohler Command PRO EFI (747cc)	
Unitized 16cc Pumps and Wheel Motors ■		Twin 16cc Pumps and Motors ▲			Hydro-Gear HGM-H Motors with 18cc Kanzaki Pumps			Twin Pumps and Wheel Motors ■		Unitized Pumps and Wheel Motors ▲			Unitized Pumps and Wheel Motors ▲	
24" x 12" – 12" (61 x 30.5 – 30.5 cm)		23" x 9.5" – 12" (58.4 x 24.1 – 30.5 cm)	24" x 12" – 12" (61 x 30.5 – 30.5 cm)		26" x 12" – 12" (66 x 30.5 – 30.5 cm)			18" x 8.5" – 8" (45.7 x 21.6 – 20.3 cm)	18" x 9.5" – 8" (45.7 x 24.1 – 20.3 cm)	20" x 10.5" – 8" (50.8 x 26.7 x 20.3 cm)			20" x 10.5" – 8" (50.8 x 26.7 x 20.3 cm)	
13" x 6.5" – 6" (33 x 16.5 – 15.2 cm) Flat-Free Semi-Pneumatic		13" x 6.5" – 6" (33 x 16.5 – 15.2 cm) Flat-Free Semi-Pneumatic			15" x 6" – 6" (38 x 15.2 – 15.2 cm) Flat-Free Semi-Pneumatic			11" x 4" – 5" (27.9 x 10.2 –12.7 cm) Flat-Free Semi-Pneumatic					11" x 4" – 5" (27.9 x 10.2 –12.7 cm) Flat-Free Semi-Pneumatic	
12 Gal (45.4 L)		12 Gal (45.4 L)			12.5 Gal (47.3 L)			7.8 Gal (29.5 L)		10.5 Gal (39.7 L)			10.5 Gal (39.7 L)	
Up to 11.5 mph (18.5 km/h)		Up to 11.2 mph (18 km/h)			Up to 12.5 mph (20.1 km/h)			Up to 8 mph (12.9 km/h)		Up to 10 mph (16.1 km/h)			Up to 10 mph (16.1 km/h)	
TURBO FORCE 7-Gauge High-Strength Steel with Bull-Nose Front Bumper		TURBO FORCE 7-Gauge High-Strength Steel with Bull-Nose Front Bumper			TURBO FORCE 7-Gauge High-Strength Steel with Bull-Nose Front Bumper			TURBO FORCE 7-Gauge High-Strength Steel with Bull-Nose Front Bumper					TURBO FORCE 7-Gauge High-Strength Steel with Bull-Nose Front Bumper	
5.5" (14 cm) Deep Deck, 1.0" – 5.5" (2.5 – 14 cm)		5.5" (14 cm) Deep Deck, 1.5" – 5.0" (3.8 – 12.7 cm)			5.5" (14 cm) Deep Deck, 1.0" – 5.5" (2.5 – 14 cm)		5.5" (14 cm) Deep Deck, 1.0" – 5.5" (2.5 – 14 cm) Folding Deck with Adjustable Center Deck and Wings	5" (12.7 cm) Deep Deck, 1.0" – 5.0" (2.5 – 12.7 cm)		5.5" (14 cm) Deep Deck, 1.5" – 5.0" (3.8 – 12.7 cm)			5.5" (14 cm) Deep Deck, 1.5" – 5.0" (3.8 – 12.7 cm)	
Standard, tools-free		Standard, tools-free			Standard, tools-free		N/A	Standard					Standard	
Deluxe Suspension Seat with 3-D Isolation Mounts		Deluxe Suspension Seat			Deluxe Suspension Seat with 3-D Isolation Mounts			Contoured Operator Platform Flex-Ride Suspension					Contoured Operator Platform Flex-Ride Suspension	
5 Year 1,400 Hour Limited Warranty; No Hour Limit First 2 Years		5 Year 1,200 Hour Limited Warranty			5 Year 2,000 Hour Limited Warranty; No Hour Limit First 2 Years			5 Year 1,200 Hour Limited Warranty; No Hour Limit First 2 Years					5 Year 1,200 Hour Limited Warranty; No Hour Limit First 2 Years	

LEGEND: • = Liquid-Cooled ◆ = Biodiesel-Ready ■ = Unitized with Cooling Fans; No Hoses ▲ = Hydraulic Oil Cooler ★ = Rear Discharge Deck Available ▶ = Enhanced or step-up feature

Estimate

07/20/2018

(Estimate)

S75757

UNITED SERVICE & SALES, INC.

UNITED SERVICE & SALES, INC.
2808 S MAIN ST
SALT LAKE CITY, UT 84115
Phone: (801) 485-5770
Fax: 801-485-5774
Email: sales@unitedserviceandsales.com

Bill To:

IVINS, CITY OF
55 NO. MAIN
IVINS, UT 84738

Ship To:

IVINS, CITY OF
55 NO. MAIN
IVINS, UT 84738

Customer: IVINS, CITY OF

PO Number: Dalan

Notes

State Contract # MA2190 pricing

Seller	Payment Terms	FOB Point	Carrier	Ship Service	Requested Ship Date
Jpassey	NET 30	Origin	Will Call		07/20/2018

Item #	Type	Number / Description	Unit Price	Qty Ordered	Total Price
1	Sale	74096 - TORO 7500 SERIES 96" DECK RD 37HP YANMAR DIESEL	$ 31,100.00	1 ea	$ 31,100.00

Subtotal:	**$ 31,100.00**
Sales Tax:	**$ 0.00**
Total:	**$ 31,100.00**
Paid:	**$ 0.00**
Balance Due:	**$ 31,100.00**

Approval:_____ Date:_____

ALL RETURNS SUBJECT TO 20% RESTOCK FEE
OVERDUE INVOICES ARE SUBJECT TO LATE CHARGES
THANK YOU FOR YOUR BUSINESS!!!

Benny Sorensen

From: Dalan Briggs
Sent: Wednesday, August 08, 2018 9:13 AM
To: Benny Sorensen
Subject: Fwd: Re: D7500 Diesel

Here you go.
---------- Forwarded message ----------
From: Jason Moon <Jason.Moon@turfequip.com>
Date: Aug 2, 2018 9:24 AM
Subject: Re: D7500 Diesel
To: John Sorenson <John.Sorenson@turfequip.com>
Cc: Dalan Briggs <DBriggs@ivins.com>

Dallin, here are some official numbers. I will send a official bid soon
MSRP $44443
MA2188 (State Contract) $31998
96" 7500D

At this moment there are only 2 people allowed to sell them. Turf Equipment and United Service and Sales

Jason T. Moon
Turf Equipment & Irrigation
8018705666
TEiPhone

On Aug 1, 2018, at 3:15 PM, John Sorenson <John.Sorenson@turfequip.com> wrote:

> Jason can you send Dallin at Ivins City a bid for a D7500 96" Diesel mower?
> Dbriggs@ivins.com
> Dallin Briggs 435-414-3855
>
> **Thank you,**
> John Sorenson
> Turf Irrigation Supply
> 1346 South 320 east
> St George UT 84790
> 435-628-5899 O
> 435-628-5868 F

RMT EQUIPMENT

PROPOSAL

Ivins City
Ivins, UT
Attn: Dalan Briggs
dbriggs@ivins.com

May 10, 2018

Dalan:

Thank you for your interest in our equipment. We recommend the following for your consideration:

Quantity	Description	Contract Price
1	Ryan Lawnaire V walk-behind aerator complete with Honda GX120 gas engine and 26" aerating width (MSRP $3,599)	$3,239
1	Ryan Ren-O-Thin walk-behind Power Rake complete with Honda GX160 gas engine, flail reel, and additional fixed blade reel kit with seedbox (MSRP $2,737)	$2,463
1	Exmark Lazer Z Diesel complete with Yanmar 1.6-liter 37hp diesel engine, 96" rear discharge UltraCut cutting deck with flex wings, hydraulic deck lift, RED technology, full suspension seat, and 5-year/2,000 hour limited warranty (MSRP $39,999)	$31,999

Price is from **Utah State Contract #MA2180** and is good for 60 days. Price includes set-up and delivery.

Thank you,

Travis M. Hitt
Territory Sales Manager
RMT Equipment
(801) 633-2598

By signing and returning this proposal Ivins City agrees to the purchase price listed on this proposal and places the selected equipment on order with RMT Equipment and accepts responsibility for any costs associated with cancellation charges that could be incurred.

Signing Officer _____ Date _____