Mayor
Chris Hart

City Manager / Attorney
Dale Coulam

City Council
Ron Densley
Miriah Elliott
Jenny Johnson
Cheyne McDonald
Dennis Mehr

This memorandum includes the FY 2018 - 2019 Interim Statement of Actual and Estimated Revenues and Expenditures through the First Quarter (Q1) ending September 30, 2018. The Interim Financial Report incorporates an overview of the financial state of the City along with revenue and expenditure summaries for the Government Type Funds (General Fund, Impact Fee Funds, and Capital Projects Fund), and Enterprise Funds (Water and Wastewater).

OVERVIEW

Ivins City is financially stable and well positioned to provide services to the residents in the future. Growth has been strong in the first quarter of FY 2019 and the upcoming months look stable for the local economy. The city benefits from the stability and growth on both the state and local level. There is some concern, with the political unrest and rhetoric, about the national economy and its effects on the state and local economies. Growth in the economy has been strong, but appears to be slowing a bit. The current budget and council direction strive to meet the ongoing issues of providing high quality services to the residents. The county is well positioned within the state to have steady growth and a measure of consistency in the economy during the remainder of the fiscal year.

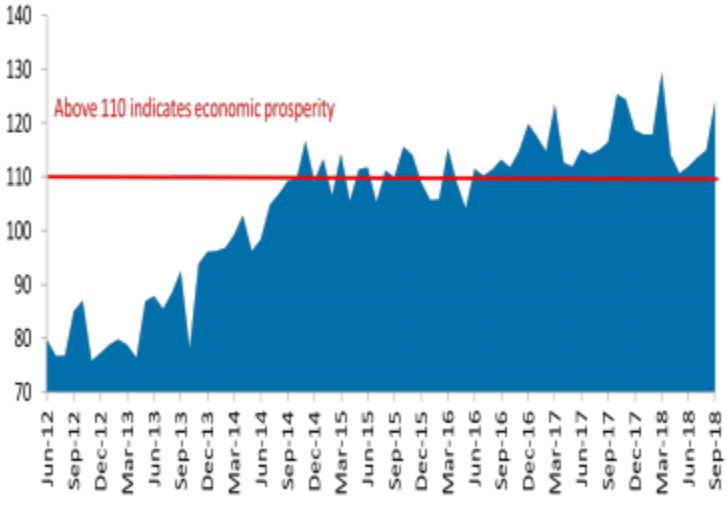
STATE FACTS (VALUE & RANK)

- Median Household Income: **$68,358** (2017) **14th**
- Annual Mean Wages & Salaries: **$44,130** (2015) **28th**
- Per Capita Personal Income: **$42,043** (2017) **41st**
- Personal Income (% Change): **4.4%** (2016-2017) **4th**
- Population Growth Rate: **1.9%** (2017: 3,101,833) **3rd**
- Total Fertility Rate: **2.33** (2013) **1st**
- Median Age: **30.6** (2016) **1st**
- Household Size: **3.17** (2015) **1st**

Sources: Census Bureau, Bureau of Economic Analysis, Bureau of Labor Statistics, National Center for Health Statistics, statista.com

UTAH CONSUMER ATTITUDE ROSE IN SEPTEMBER

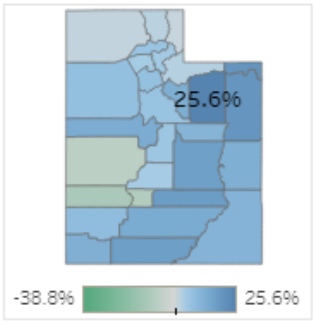
September 2018: Zions Bank Utah Consumer Attitude Index = 124.1

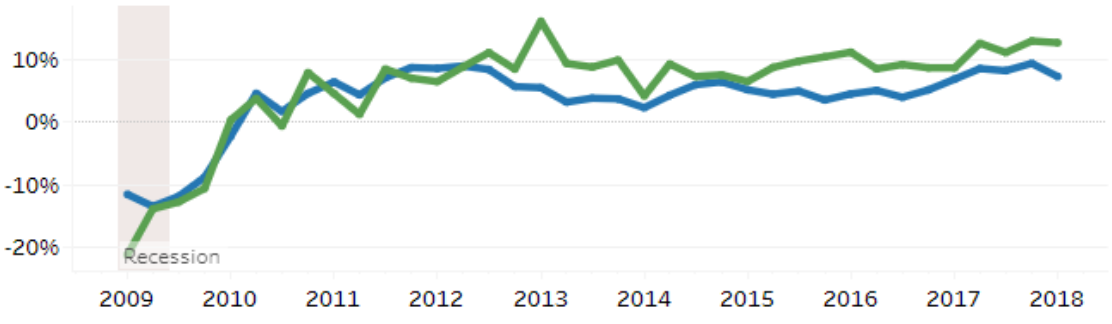


Source: Cicero Group for Zions Bank

Year-to-Year Change in Gross Taxable Sales

FIRST QUARTER 2018





12.5% Washington County

7.1% State of Utah

Construction & Sales

In the first seven months of 2018, construction permitting continued to expand particularly in the nonresidential category where values have almost doubled.

New home permits may be peaking. Permits for the first seven months of 2018 are up just 2 percent from the same period last year.

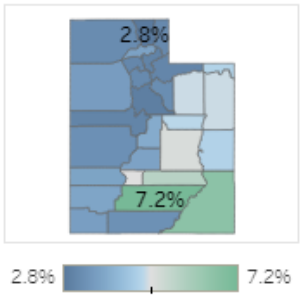
Washington County continues to churn out double-digit gross taxable sales gains. Between the first quarters of 2017 and 2018, sales increased by nearly 13 percent.

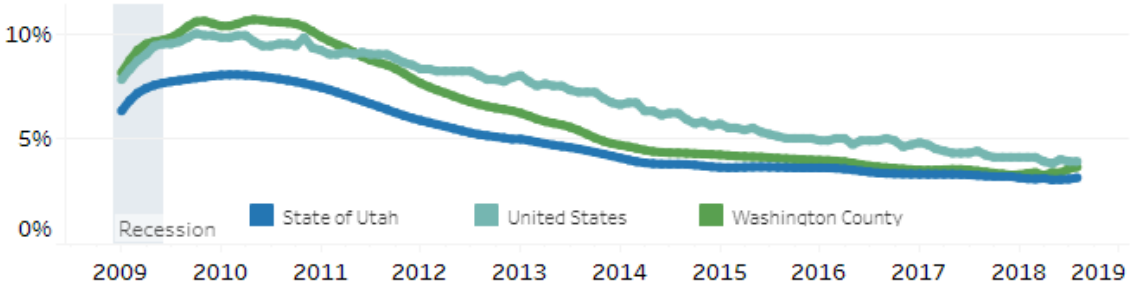
Retail trade sales proved the primary mover and shaker behind the first-quarter expansion. Building/garden store sales displayed a particularly strong upturn.

*Preliminary: NA - Not Available Source: Utah Dept of Workforce Svcs; Kem C. Gardner Policy Institute; Utah State Tax Commission.

Seasonally Adjusted Unemployment Rate

AUGUST 2018





3.6% Washington County

3.1% State of Utah

3.9% United States

Unemployment & Wages

Washington County's unemployment remains low and relatively stable.

In August 2018, the county's jobless rate measured just 3.6 percent, a figure indicative of a very tight labor market.

While first-time claims for unemployment insurance ticked up slightly in mid-summer, claims slipped to a more seasonal pattern a..

So far this year, retail trade, professional/business services (which include "temp" agencies), manufacturing and education/healt..

Washington County's tight labor market is reflected in the upward pressure on wages.

Between the first quarters of 2017 and 2018, average wages increased by a whopping 7 percent.

*Preliminary. Source: U.S. Bureau of Labor Statistics and Utah Dept of Workforce Services.

Low unemployment rates put pressure on wage growth, which helps to increase taxable sales. Washington County's economic indicators continue to be stable. Unemployment is low, job growth is strong, construction starts are increasing, and sales are rising. Low unemployment rates and continued job growth are putting pressure on wage growth. The county's unemployment rate continues to be low at 3.6%. Construction starts project to modest, sustainable growth. First quarter gross taxable sales produced a strong 12.5% year-to-year gain in Washington County. The current economic climate for Ivins and the County support continued moderate, manageable growth.

The city, in the General Fund, has seen stable, solid growth in tax revenue, consistency in B & C Road Funds, and strong building related revenue. The city issued 145 new home building permits last fiscal year and has issued 41 through the 1st Quarter of FY 2019, ahead of projections because of a busy 1st quarter. Revenue in the General Fund is exceeding expectations through the second quarter of the fiscal year. The majority of Property Tax was received in December with another large receipt in January of the fiscal year. B & C Road funds have come in ahead of projections and the city will be receiving revenue from Wildland Fire because of the combination with Santa Clara.

The Impact Fee Funds (Public Safety, Street, and Park Funds) are all above the revenue expectations for the year to date. The city has seen a consistent, sustainable trend in building permits. There have been no major expenditures to date in these funds. The Public Safety, Streets, and Parks Impact Fee Facilities Plans and Impact Fee Analyses are current.

The Capital Projects Fund has a number of projects planned for the year. The projects include: Fire Station Remodel, Fire Lake Park at Ivins Reservoir, Cemetery Improvements, Skate Park, Street Gap Fill and a variety of other Parks & Trails Improvements. These projects will take place during the course of the year, with many utilizing impact fees to cover the costs.

The Enterprise Funds are running as expected and operating revenues are stable. The Impact Fee Facilities Plans (IFFP) and Impact Fee Analysis, along with a rate study for Water and Secondary Water are currently being prepared by the consultants. There are funds to cover the planned projects, bond payments, and updated IFFP.

There are some positive developments that will benefit the city. The Sentierre Resort and Sanctuary Spa appear to be near securing funding for the hotel construction and hopeful that it will be underway later this fiscal year. Rocky Vista University has welcomed its second class. There is a potential development on the SITLA 120 acres east of Puerto Drive. These projects should bring more activity and recognition to the area. The city staff is proactively looking to control expenditures and operate more efficiently. The city should be able to meet its obligations and maintain established service levels with current revenues.

This memorandum is a summary overview of the financial condition of the city. The following information reflects the adopted budget for Ivins City. The accompanying attachments provide greater detail into the Governmental and Enterprise Funds operations and include the financial standing of Ivins City as of September 30, 2018.

GOVERNMENT TYPE FUNDS

	General Fund	**Impact Fee Funds**	**Capital Projects Fund**
Revenues to Date (9/30/2018)	$ 1,440,929	$ 229,430	$ 0
Expenditures to Date (9/30/2018)	$ 1,506,179	$ 0	$ 347,092
Net Revenues over/(under) Expenditures	($ 65,251)	$ 229,430	($ 347,092)

GENERAL FUND

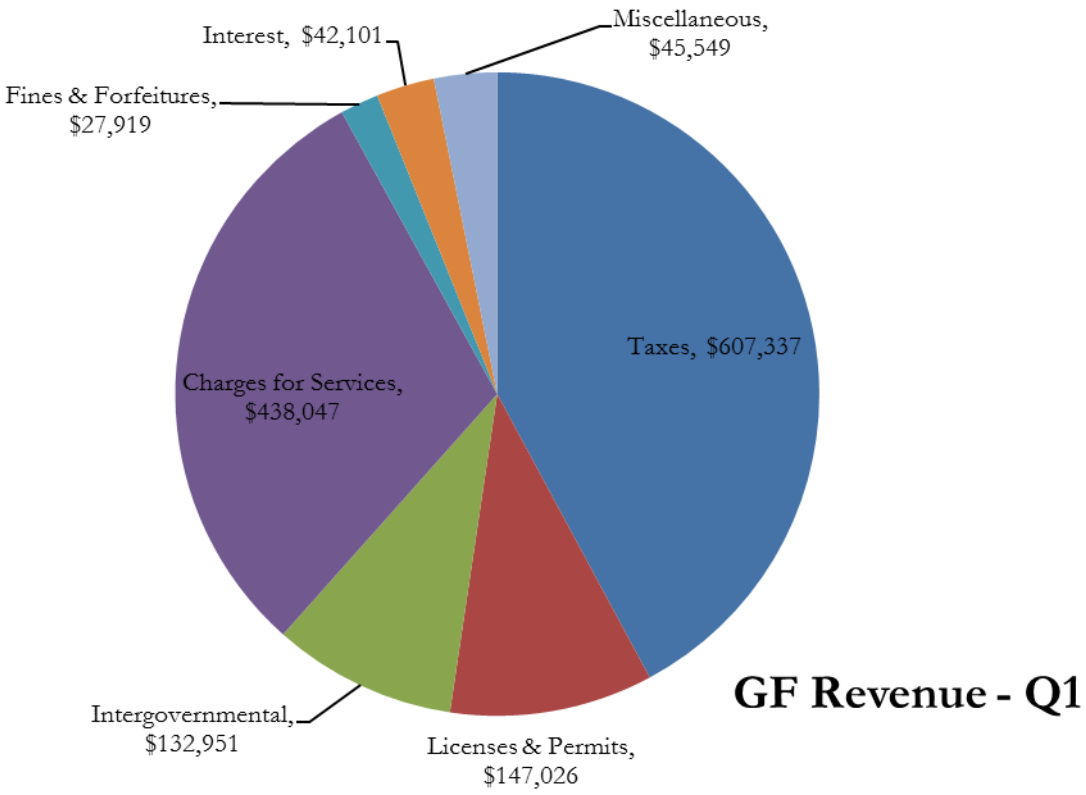
For the period ending September 30, 2018, the General Fund realized $1,440,929 in revenues and $1,506,179 in expenditures; net revenues over / (under) expenditures totals ($65,251). This is the normal financial position for this time of year as it is typical to run a deficit in the General Fund during the first half of the fiscal year. Total revenues sum to 20.9% of budget; whereas, total expenditures sum to 21.9% of budget. The largest budgeted revenue source for the General Fund is Property Tax. This revenue is received primarily in December and January.

Revenues

General Fund revenues are separated into eight (8) categories:

1) Taxes which include property taxes, sales & use taxes, and franchise taxes. Current Year Property and Sales Taxes account for 70.6% of this revenue category with property tax revenue being received during the 2nd and 3rd quarters of the year.
2) Licenses & Permits include business and animal licenses and building permits. Business license renewals are due during the 2nd quarter of the year.
3) Intergovernmental include state and federal grants, B&C road money, and state liquor funds.
4) Charges for Services include administrative fees for the City along with refuse collection fees, ambulance fees, SRO reimbursement, and the Santa Clara portion of SCI operating costs.
5) Fines & Forfeitures include court fines, ACE penalties, and animal control fees.
6) Interest includes all applicable interest earned from General Fund monies.
7) Miscellaneous includes donations, recreation program fees, animal shelter donations, gain on sale of assets, and lease proceeds.
8) Contributions and Transfers capture the pass through revenue from the Perpetual Care and Habitat Funds.

Category	Q1	Budget	% Earned
Taxes	$ 607,337	$ 3,654,660	16.62%
Licenses & Permits	$ 147,026	$ 327,449	44.90%
Intergovernmental	$ 132,951	$ 447,579	29.70%
Charges for Services	$ 438,047	$ 1,967,713	22.26%
Fines & Forfeitures	$ 27,919	$ 89,550	31.18%
Interest	$ 42,101	$ 64,357	65.42%
Miscellaneous	$ 45,549	$ 291,650	15.62%
Contributions & Transfers	$ -	$ 36,000	0.00%
Total	$ 1,440,929	$ 6,878,958	20.95%



The majority of the General Fund revenues meet and exceed expectations through the first quarter. B&C Road revenue from the state will see an increase due to the legislature enacting transportation funding bills last year. This money must be used for road repair and maintenance. The majority of the Current Year Property Tax was received in December and January.

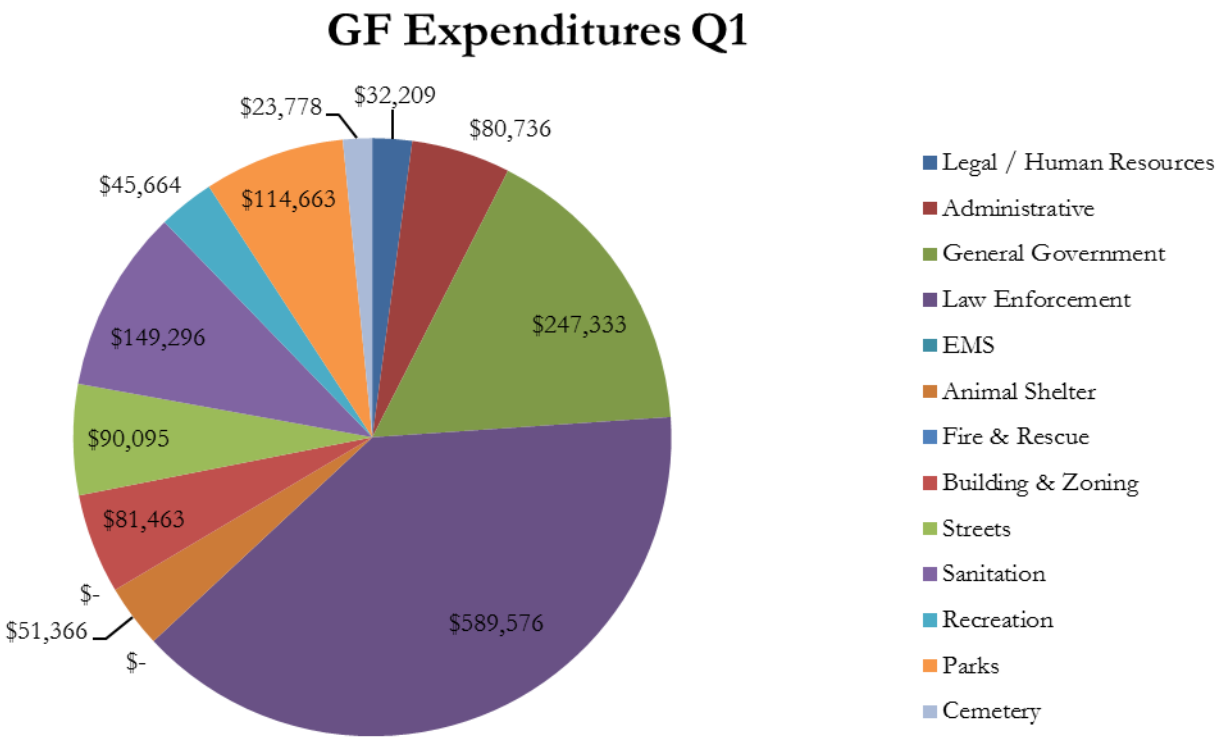
The local and state economies drive most of the large revenue sources, leaving the city little influence over them. The forecast of continued growth should enable the city to meet the budgeted revenue for this year and allow for projected to growth related increases in future budgets. The revenue from Santa Clara for their portion of SCI is directly tied to operating expenditures in Law Enforcement and determined by population and households.

2nd Quarter Revenue Projections: Generally, revenues are stable and meeting expectations. This should continue and revenues will be monitored for any unexpected changes. The city has seen moderate growth and expects to meet the budgeted revenue amount for the fiscal year.

Expenditures

The Legal/HR, Administration, General Government, Public Safety (Law Enforcement, Animal Shelter), Building & Zoning, Public Works (Streets, Sanitation) and Parks (Parks, Recreation, Cemetery) Departments make up the General Fund. All departments are making a concerted effort to provide services, monitor expenditures, and stay within budget. All departments have some expenditures that are due early in the fiscal year, such as insurance and surety bonds, that inflate the 1st quarter numbers. The departments that have exceeded 25% of the budget have done so because of one time expenditures or the timing of payments. Each department is expected to come in under or meet their budgeted expenditures during the year.

Department	Q1	Budget	% Spent
Legal / Human Resources	$ 32,209	$ 106,941	30.12%
Administrative	$ 80,736	$ 375,430	21.51%
General Government	$ 247,333	$ 962,953	25.68%
Law Enforcement	$ 589,576	$ 2,265,244	26.03%
EMS	$ -	$ -	0.00%
Animal Shelter	$ 51,366	$ 219,486	23.40%
Fire & Rescue	$ -	$ -	0.00%
Building & Zoning	$ 81,463	$ 378,826	21.50%
Streets	$ 90,095	$ 794,130	11.35%
Sanitation	$ 149,296	$ 620,778	24.05%
Recreation	$ 45,664	$ 238,485	19.15%
Parks	$ 114,663	$ 518,745	22.10%
Cemetery	$ 23,778	$ 137,940	17.24%
Transfers	$ -	$ 260,000	0.00%
Total	$ 1,506,179	$ 6,878,958	21.90%



2nd Quarter Expenditure Projections: Q2 expenditures are projected to come in line within budget projections. Line items will be monitored carefully. Any expenditure amount overruns will need to be covered through line item reductions within each department. Each department director has been asked to monitor non-essential expenditures to help insure budgetary compliance.

IMPACT FEE FUNDS

The Impact Fee Funds consist of the Public Safety, Streets, and Parks Funds. For the period ending September 30, 2018 actual Impact Fee revenues are $219,955. There have been no expenditures to date in any of these funds. The only planned expenditures this year are for transfers to the Debt Service Fund for bond payments and Capital Projects Fund for impact fee eligible projects. These transfers will be made later in the year as payments are made or projects completed.

Category	Q1	Budget	% Earned
Public Safety	$ 3,985	$ 9,487	42.00%
Streets	$ 65,016	$ 182,664	35.59%
Parks	$ 150,954	$ 359,415	42.00%
Total	$ 219,955	$ 551,566	39.88%

CAPITAL PROJECTS FUND

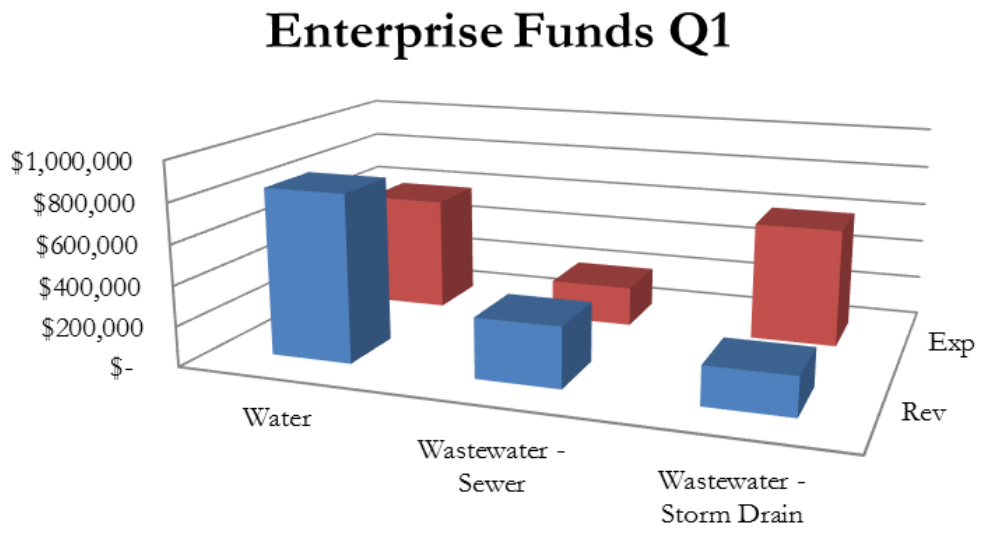
The Capital Projects Fund is used for the acquisition, repair or construction of major capital facilities such as buildings, streets, sidewalks, trails, and parks that are assets of the city. There are no revenues through September 30, 2018 and expenditures are $347,092. The revenue for this fund will be from transfers, with expenditures being made for a Fire Apparatus, Cemetery Improvements, City Office Improvements, Desert Rose Parks, Fire Lake Park, Trail Improvements, Entry Feature, and various Street Projects. Revenues and Expenses have met expectations through the first quarter.

Department	Q1	Budget	% Spent
Fire Station Remodel	$ -	$ 100,000	100.00%
Cemetery Improvements	$ 1,774	$ 20,000	100.00%
UNITY Park Skate Park	$ -	$ 250,000	100.00%
Park & Trail Improvements	$ 331,870	$ 190,000	174.67%
Street Projects	$ 13,448	$ 365,000	100.00%
Total	$ 347,092	$ 925,000	37.52%

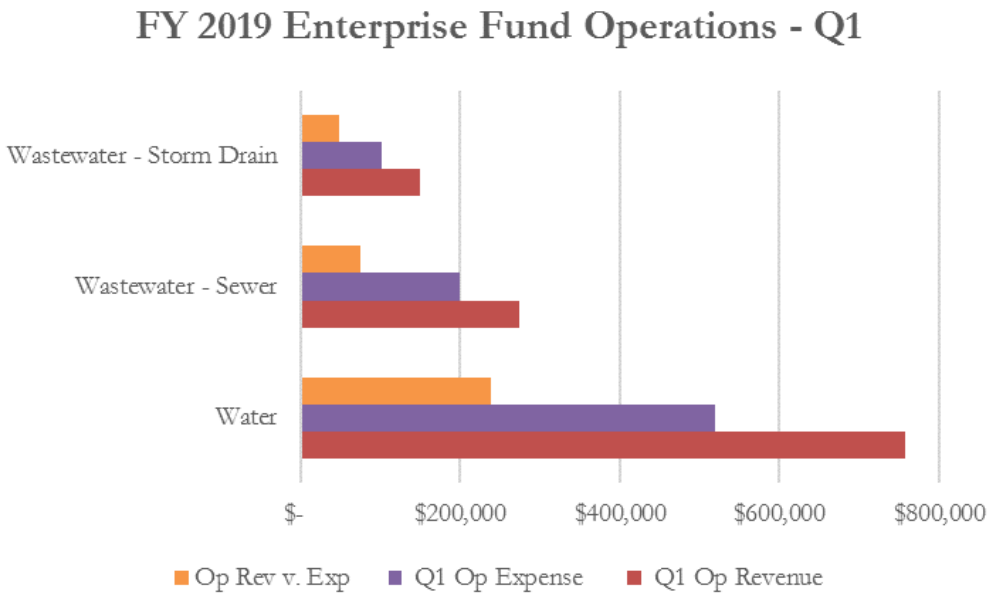
2nd Quarter Projections: The city will continue to work on projects as they come forward. Transfers to cover the related expenditures will be made later in the fiscal year. A budget amendment will be necessary to account for additional expenditures at Fire Lake Park.

ENTERPRISE FUNDS

The city has two (2) Enterprise Funds: Water and Waste Water. The Waste Water Fund includes both Sewer and Storm Water. The Sewer and Storm Water fund revenue is fairly predictable because there is no variable component to the fees. The fees for those funds are a set amount with no portion attributed to usage. The Water Fund revenue can vary because of usage sees a higher percentage of revenue during the 1st quarter due to the weather. The city is seeing similar usage during the first quarter compared to last year. For the period ending September 30, 2018 the revenues and expenditures for the Enterprise Funds are:



	Water	Wastewater - Sewer	Wastewater - Storm Drain
Rev	$833,329	$298,765	$191,653
Exp	$580,034	$198,596	$591,835



WATER FUND

For the period ending September 30, 2018, the Water Fund realized $833,329 in revenues and $580,034 in expenditures; net revenues over / (under) expenditures totals $253,294. With 25% of the fiscal year complete, total revenues sum to 34.6% of budget; whereas, total expenses sum to 8.6% of budget. The budgeted expenses include $4,300,000 in capital outlay for the irrigation system. The Culinary Water and Secondary Water Master Plans and Impact Fee studies are under way and should be complete in the 2nd quarter.

Operating revenue is $756,711 and operating expenses are $518,360. These represent 34.7% and 25.9% of revenues and expenses, respectively. Typically, operating revenues are higher during the first and fourth quarters of the fiscal year because of usage related to outdoor watering and the weather. The operating expenditures are in line with expectations at this time. Both revenues and expenses will be monitored closely throughout the year.

Non – Operating revenues are meeting expectations at this time. The non – operating expenses are consistent with the budget projections. The revenues will be monitored for changes.

WASTE WATER FUND

SEWER

For the period ending September 30, 2018, the Sewer Fund realized $298,765 in revenues and $198,596 in expenditures; net revenues over / (under) expenditures totals $100,169. With 25% of the fiscal year complete, total revenues sum to 29.0% of budget; whereas, total expenditures sum to 12.5% of budget. Operating revenue is $273,850 and operating expenses are $198,537. These represent 28.3% and 21.4% of revenues and expenses, respectively. Both revenues and expenses will be monitored closely throughout the year.

STORM WATER

The Storm Water Fund realized $191,653 in revenues and $591,835 in expenditures; net revenues over / (under) expenditures totals ($400,182). There is a deficit due a payment for the Waste Water Bond being made in September and planned projects. With 25% of the fiscal year complete, total revenues sum to 31.4% of budget; whereas, total expenditures sum to 18.0 % of budget. There is $1,750,000 budgeted for Storm Water projects this fiscal year.

Operating revenue is $149,107 and operating expenses are $101,723. These represent 28.3% and 26.7% of revenues and expenses, respectively. Both revenues and expenses will be monitored closely throughout the year.

The revenues for these two (2) funds are relatively stable because of the flat fees charged for the services. The major threats to the revenues are lack of payment by the residents and lack of growth. A number of Storm Water improvements will be undertaken during the year.

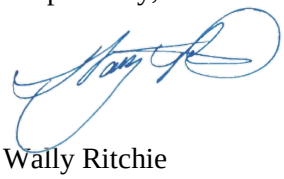
Department	Q1 Revenue	Q1 Expenditure	Rev v. Exp
Water	$ 833,329	$ 580,034	$ 253,294
Wastewater - Sewer	$ 298,765	$ 198,596	$ 100,169
Wastewater - Storm Drain	$ 191,653	$ 591,835	$ (400,182)
Total	$ 1,323,747	$ 1,370,465	$ (46,718)

Projections and Summary

Revenues and expenditures should meet budget expectations in the 2nd quarter for the Enterprise Funds. The expenditures in each fund will be closely monitored. Revenues, particularly those tied to usage, will be reviewed regularly.

I hope that this interim statement helps to facilitate an understanding of the City's financial standing as of period ending September 30, 2018. Please review the attached documents for further information about the 1st quarter. Please feel free to contact me with any questions, concerns, or clarifications that you have.

Respectfully,



Wally Ritchie
Director of Finance

Ivins City
General Fund
For Period Ending September 30, 2018

Revenue

	Actual	Budget	% Earned
Taxes	$ 607,337	$ 3,654,660	16.62%
Licenses & Permits	$ 147,026	$ 327,449	44.90%
Intergovernmental	$ 132,951	$ 447,579	29.70%
Charges for Services	$ 438,047	$ 1,967,713	22.26%
Fines & Forfeitures	$ 27,919	$ 89,550	31.18%
Interest	$ 42,101	$ 64,357	65.42%
Miscellaneous	$ 45,549	$ 291,650	15.62%
Contributions & Transfers	$ -	$ 36,000	0.00%
Total Revenue	**$ 1,440,929**	**$ 6,878,958**	**20.95%**

Expenditures

	Actual	Budget	% Spent
Legal / Human Resources	$ 32,209	$ 106,941	30.12%
Administrative	$ 80,736	$ 375,430	21.51%
General Government	$ 247,333	$ 962,953	25.68%
Law Enforcement	$ 589,576	$ 2,265,245	26.03%
EMS	$ -	$ -	0.00%
Animal Shelter	$ 51,366	$ 219,486	23.40%
Fire & Rescue	$ -	$ -	0.00%
Building & Zoning	$ 81,463	$ 378,826	21.50%
Streets	$ 90,095	$ 794,130	11.35%
Sanitation	$ 149,296	$ 620,778	24.05%
Recreation	$ 45,664	$ 238,485	19.15%
Parks	$ 114,663	$ 518,745	22.10%
Cemetery	$ 23,778	$ 137,940	17.24%
Transfers	$ -	$ 260,000	0.00%
Total Expenditures	**$ 1,506,179**	**$ 6,878,958**	**21.90%**
Revenue Over / (Under) Expenditures	**$ (65,251)**	**$ (0)**	

Ivins City
Water Fund
For Period Ending September 30, 2018

Revenue

	Actual	Budget	% Earned
Operating Income	$ 756,711	$ 2,184,030	34.65%
Non - Operating Income	$ 76,617	$ 223,487	34.28%
Total Revenue	**$ 833,329**	**$ 2,407,517**	**34.61%**

Expenses

	Actual	Budget	% Spent
Operating Expense	$ 518,360	$ 1,996,374	25.97%
Non - Operating Expense	$ 61,674	$ 4,772,580	1.29%
Total Expenses	**$ 580,034**	**$ 6,768,954**	**8.57%**
Operating Revenue Over/(Under) Expenses	**$ 238,351**	**$ 187,656**	
Total Income / (Expense)	**$ 253,294**	**$ (4,361,437)**	

Ivins City
Sewer Fund
For Period Ending September 30, 2018

Revenue

	Actual	Budget	% Earned
Operating Income	$ 273,850	$ 968,766	28.27%
Non - Operating Income	$ 24,915	$ 61,765	40.34%
Total Revenue	**$ 298,765**	**$ 1,030,531**	**28.99%**

Expenses

	Actual	Budget	% Spent
Operating Expense	$ 198,537	$ 928,617	21.38%
Non - Operating Expense	$ 59	$ 663,600	0.01%
Total Expenses	**$ 198,596**	**$ 1,592,217**	**12.47%**
Operating Revenue Over/(Under) Expenses	**$ 75,313**	**$ 40,149**	
Total Income / (Expense)	**$ 100,169**	**$ (561,686)**	

Ivins City
Storm Water
For Period Ending September 30, 2018

Revenue

	Actual	Budget	% Earned
Operating Income	$ 149,107	$ 526,925	28.30%
Non - Operating Income	$ 42,547	$ 83,282	51.09%
Total Revenue	**$ 191,653**	**$ 610,207**	**31.41%**

Expenses

	Actual	Budget	% Spent
Operating Expense	$ 101,723	$ 381,366	26.67%
Non - Operating Expense	$ 490,112	$ 2,907,600	16.86%
Total Expenses	**$ 591,835**	**$ 3,288,966**	**17.99%**
Operating Revenue Over/(Under) Expenses	**$ 47,383**	**$ 145,559**	
Total Income / (Expense)	**$ (400,182)**	**$ (2,678,759)**	

Ivins City
Building & Zoning Activity
For Period Ending September 30, 2018

Building Permits

Month	New Home	Value	Additions	Value	Commercial	Value	Other	Value
July	10	$3,028,685	1	$10,000	0	$0	11	$313,840
August	22	$5,934,030	0	$0	0	$0	8	$145,432
September	9	$2,597,080	0	$0	0	$0	12	$302,510
Total	41	$11,559,795	1	$10,000	0	$0	31	$761,782
YTD	41	$11,559,795	1	$10,000	0	$0	31	$761,782