Ivins City Staff Report
City Council Meeting 8/15/2019

Agenda Item: Approval of expenditure to purchase skid steer loader

Submitted by: Charles R Gillette, P.E. Public Works Director and City Engineer

Recommended City Council Action:
Approve expenditure of $43,128 to purchase Bobcat S650 skid steer loader

BACKGROUND:
Public Works does not own a skid steer loader but is frequently in need of one. Skid steer loaders are often more efficient than a backhoe at certain tasks. Occasionally, we borrow one from the City of Santa Clara.

The skid steer loader also solves a common problem. With two backhoes, Public Works can keep one at the yard for loading materials and one in the field working on the current task. But more and more, when the Parks Department needs to borrow one of the backhoes, it leaves Public Works with a problem that cannot be efficiently solved. The skid loader will provide another option for loading materials at the yard in these situations.

For these reasons the approved budget includes the purchase of the skid steer.

FINDINGS AND ANALYSIS:
Bobcat with Caterpillar both have statewide cooperative contracts with the State of Utah providing discounted pricing for the purchase of new skid loaders. Although not exactly comparable, the Bobcat skid loader was priced several thousand dollars lower than the Caterpillar version and staff believes it is also the better value.

SUPPORT MATERIALS:
- H&E Equipment Services Quote for $43,128.00

FINANCIAL IMPACT:
Financial impact is $43,128.00 (budgeted amount is $50,000)
Water Fund, 51-4274.0: 40%
Streets Fund, 10-6074.0: 25%
Sewer Fund, 52-4274.0: 25%
Storm Drain Fund, 53-4374.0: 10%

Respectfully Submitted:

Charles Gillette, P.E., Public Works Director/City Engineer

Content Review:

Dale Coulam, City Manager

H&E EQUIPMENT SERVICES.

QUOTATION

4319 S River Road
St George UT, 84790

Date: 08/07/2019
Quote Number: S-TS1431
Expiration Date: 09/07/2019

Customer

IVINS CITY OF UTAH (Acct: 1101164)
55 N Main St
Ivins UT, 84738-6164

Cust. Contact: Sales Representative: Thomas Stokes Cell: (435) 705-8896

Model	Description	Price
2019 Bobcat - S650	**Skid**	**$43,128.00**
	Total:	**$43,128.00**

Notes

Machine includes a 2 year/ 2000 hour full machine warranty
Includes Cab heat & air
High flo Hydraulics
Two-speed travel with SARP parking brake
Sound reduction
Hydraulic bucket positioning
Selectable joystick controls(SJC)
Heated air ride suspension seat - cloth
Reversing fan
Telematics US
Radio kit
74" low profile bucket
Bolt on cutting edge 74"
Sever duty tires.

This quotation reflects present prices, but is subject to adjustment based on manufacturer's price increases and availability. Whether or not specifically set forth, this quotation is subject to any applicable federal, state, and local taxes and freight charges. This quotation is subject to any and all manufacturer's warranties respectively applicable to new equipment and is subject to the limitations and conditions of those warranties. No other warranties are implied or offered by H&E Equipment Services, Inc. unless specifically outlined on the face of this quotation. This quotation is subject to change without notice. This quotation is an invitation to offer and not binding until acceptance by H&E Equipment Services, Inc.'s Branch Manager. Unless otherwise stated, quotation expires on the Expiration Date listed on this quote and may be modified or withdrawn by H&E prior to acceptance.

For sale of rental fleet, Buyer is hereby notified that H&E has assigned its rights (but not its obligations) in this agreement to sell the equipment described herein to H&E Equipment Exchange LLC, a qualified intermediary, as part of a Section 1031 exchange.

Any quoted interest rates and payment are subject to availability and credit approval. Payment Amounts do not include applicable taxes or fees.

H&E Branch Manager Acceptance:

Signed: _____

Date: _____

Customer Acceptance of this proposal:

Signed: _____

Date: _____

Purchase Order: _____