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IVINS CITY

Application for City Council Mid-Term Vacancy Seat
Term will expire December 31, 2021

Application Deadline: 5:00 p.m. Friday, September 25, 2020

APPLICANT INFORMATION:

Name: Derek Larsen

Address: 231 E. 1175 S. Ivins ut 84738
Street City State Zip Code

Telephone Number: 435-313-2754

Email Address: LAwindowsdoors@gmail.com

QUALIFICATIONS:

I certify that I meet the following Qualifications:

I am a Citizen of the United States.	☒ Yes	☐ No
I am a registered voter in Ivins City.	☒ Yes	☐ No
I have been a resident of Ivins City for the previous twelve (12) months.	☒ Yes	☐ No
I have (not) been convicted of a felony. Never convicted ☺	☐ Yes	☒ No

CERTIFICATION OF APPLICANT:

PLEASE READ THE FOLLOWING PARAGRAPH CAREFULLY BEFORE SIGNING.

I certify that all statements made in this application are true and complete. I understand that any misrepresentation of material fact in this document, or during an interview, may subject me to disqualification.

I understand that information provided on this application is a public record and I authorize Ivins City to release the information contained herein.

Applicant's Signature

9-17-2020
Date

All applicants shall submit with this application, a resume and a brief one (1) page written statement explaining why you interested in serving on the City Council, and any prior involvement in City or community organizations or activities. Submit this information to Kari Jimenez, Ivins City Recorder at 55 North Main Street, Ivins, Utah or via email to kjimenez@ivins.com

DEREK **LARSEN**

Ivins, UT 84738 | C: 435-313-2754 | lpwindowsdoors@gmail.com

SUMMARY

Talented CEO highly effective at enabling operational improvements by successfully overseeing and steering sales force and installers. Expertise includes effective judgment and listening skills as well as in-depth grasp of construction operations.

SKILLS

- Labor relations
- Marketing tactics
- Territory and account oversight
- Hiring and staffing
- Recruiting and hiring
- Bidding processes
- Sales leadership
- Profit and loss analysis
- Cash flow optimization
- Strategic planning
- Customer relations
- Talent development

EXPERIENCE

10/2008 to Current

Owner/CEO
LP Windows and Doors — Hurricane, UT
Built LP Windows and Doors from a start up company to a company with over 25 employees doing millions in sales each year.

10/2006 to 10/2008

Southern Utah Superintendent for Desert Homes
Desert Homes — St. George, UT
Oversaw the bidding and building of high end custom homes in St. George Utah.

06/2004 to 10/2006

Cabinet Division Manager
Gale Insulation — St. George, UT
Oversaw bidding and installation of cabinets in the St George Market. Managed sales force and installers.

05/1998 to 06/2004

Salesman
Hansen Insulation — Lindon, UT
Bidding, selling and overseeing installation of insulation in the Park City Utah market.

06/1995 to 05/1998

Temple Engineer
Church of Jesus Christ of Latter-day Saints — Provo, UT
Oversaw and conducted maintenance of all electrical/audiovisual systems in the Provo Utah Temple.

EDUCATION AND TRAINING

05/1985

High School Diploma
Mountain View High School — Orem, UT

ACTIVITIES AND HONORS

Member of National Insulation Contractors Exchange. Currently serving on the investment committee.

Why I'm interested in serving on the city council:

- Love for the community that my family and I moved into 16 years ago
- Wanting to help maintain the small town atmosphere amid the growth
- Help all residences to feel like they have a voice and a listening ear
- I feel I have business skills that can help Ivins move forward in a positive direction
- I have learned that serving others is a rewarding and fulfilling experience and look forward to helping Ivins become an even better place to live
- Use the skills I've developed over the past years as an entrepreneur to help the city with budgets and sound financial decisions
- After receiving the next highest vote total in the last election I feel I have a lot of support and understanding of our community
- I feel I have a lot of experience and common sense that will help in making the tough decisions for Ivins City