Ivins City Staff Report
City Council Meeting 9/1/22

Agenda Item: Approve expenditure of two Public Works vehicles

Submitted by: Charles Gillette, P.E. Public Works Dir/City Engineer

Recommended City Council Action: Approve expenditure of Public Work vehicle purchase

BACKGROUND: The current fiscal year budget includes the purchase of two additional work trucks. The trucks are needed to be added to the fleet to replace two 2008 vehicles that have come to the end of being reliable vehicles. These two vehicles will be sold as surplus.

FINDINGS AND ANALYSIS:
Ivins City has priced out the same truck to various dealers throughout the state. When the prices are close (within $500) to the price offered by the local dealer, we use the local dealer.

Ken Garff Ford in St George has agreed to sell the trucks at a price with a larger discount than the current state contract pricing. The offered price is $40,600 for a Ford Super Cab XL with window tints, V8 engine, trailer tow package, and extended range tank. This represents a 15.1% discount from MSRP. (The state contract, Contract MA3792, for the most similar vehicle offers a 12.7% discount from MSRP.)

SUPPORT MATERIALS:
- Bid proposal from Ken Garff Ford St George

FINANCIAL IMPACT:
This purchase is less than the amount approved in the budget: $81,200 (budget is $96,000)

Water Fund, 51.42742: 40%
Streets Fund, 10.60742: 25%
Sewer Fund, 52.42742: 25%
Storm Drain Fund, 53.43742: 10%

Respectfully Submitted: _____
Charles Gillette, Public Works Dir/City Engineer

Content Review: /s/
Dale Coulam, City Manager

Ken Garff
St George Ford
Lincoln

INVOICE # 1089
DATE: 8/16/2022

TO Josh
City of Ivins

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Josh Zockoll	City of Ivins		

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	Super cab F-150 per specs on build sheet	$40,400.00	$40,400.00
1	Window Tint back and front windows	$200.00	$200.00
		SUBTOTAL	$40,600.00
		SALES TAX	$0
		TOTAL	$40,600.00

Preview Order 1089 - X1E - 4x4 SuperCab: Order Summary **Time of Preview:** 08/16/2022 08:34:46

Dealership Name: Ken Garff St. George Ford

Sales Code : F56571

Dealer Rep.	Josh Zockoll	**Type**	Fleet	**Vehicle Line**	F-150	**Order Code**	1089
Customer Name	CITY OF IVINS	**Priority Code**	L2	**Model Year**	2023	**Price Level**	320

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCAB - 145	$42495	50 STATE EMISSIONS	$0
145 INCH WHEELBASE	$0	AUTO START-STOP REMOVAL	$-50
TOTAL BASE VEHICLE	$42495	TRAILER TOW PACKAGE	$1325
OXFORD WHITE	$0	.INTEGRATED TRAILER BRAKE CONT	$0
VINYL 40/20/40 FRONT SEAT	$0	EXTENDED RANGE 36GAL FUEL TANK	$445
MEDIUM DARK SLATE	$0	PRICE CONCESSION INDICATOR	$0
EQUIPMENT GROUP 101A	$0	REMARKS TRAILER	$0
.XL SERIES	$0	FLEX FUEL VEHICLE	$0
.17" SILVER STEEL WHEELS	$0	SPECIAL DEALER ACCOUNT ADJUSTM	$0
5.0L V8 ENGINE	$2335	SPECIAL FLEET ACCOUNT CREDIT	$0
ELEC TEN-SPEED AUTO W/TOW MODE	$0	FUEL CHARGE	$0
.265/70R 17 BSW ALL-TERRAIN	$0	NET INVOICE FLEET OPTION (B4A)	$0
3.31 RATIO REGULAR AXLE	$0	PRICED DORA	$0
7050# GVWR PACKAGE	$0	ADVERTISING ASSESSMENT	$0
FORD FLEET SPECIAL ADJUSTMENT	$0	DESTINATION & DELIVERY	$1795
FRONT LICENSE PLATE BRACKET	$0		

	MSRP
TOTAL BASE AND OPTIONS	$48345
XL DISCOUNT	$-750
TOTAL	$47595

ORDERING FIN: QR051 **END USER FIN:** QR051 **PO NUMBER:** 072822

INCENTIVES

Acc. Code ID :10 Contract/Ref # :14-654P Bid Date :06/28/22State : UT

DISCOUNTS: $-3600.00

Customer Name:

Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

This order has not been submitted to the order bank.

This is not an invoice.