Staff Report

Police Department

Re: Purchase of Body Worn Cameras

A request has been made to update and improve the body cameras for officers in the police department. The current cameras need replacing. We must improve the capacity and meet new requirements for the Washington County Attorney's Office. Bids were requested and we received two bids.

Axon and Lens Lock provided bids. The decision was made to approve Axon. Axon's bid was 98,000 dollars and LensLock was 109,000 dollars.

The department did a test program with LensLock. Through that test Axon was demonstrated to be more effective than LensLock.

The attached documentation is both bids and the request for an initial payment to Axon for 31,117.60 dollars with five yearly payment(s) of 16,656.00. This includes yearly updates, equipment repair, and other miscellaneous needs.

Note: Body Warn Cameras are now a requirement by law in Utah.

**Axon Enterprise, Inc.**
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

**Q-449600-45041.757AL**

Issued: 04 25 2023
Quote Expiration: 05/08/2023
Estimated Contract Start Date: 07 01 2023

Account Number: 112861
Payment Terms: N30
Delivery Method:

| SHIP TO | BILL TO | SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|---|---|
| Business;Delivery;Invoice-2603 Santa Clara Dr<br><br>2603 Santa Clara Dr<br>Santa Clara, UT 84765-5463<br>USA | Santa Clara - Ivins City Police Dept. - UT<br><br>2603 Santa Clara Dr<br>Santa Clara, UT 84765-5463<br>USA<br>Email: | Avery Lawrence<br><br>Phone:<br>Email: avlawrence@axon.com<br>Fax: | Richard Rodgers<br><br>Phone: (435) 652-1122<br>Email: rrodgers@ivins.com<br>Fax: (435) 652-1101 |

## Quote Summary

| | |
|---|---|
| Program Length | 60 Months |
| **TOTAL COST** | $98,541.00 |
| **ESTIMATED TOTAL W/ TAX** | $98,541.00 |

## Discount Summary

| | |
|---|---|
| Average Savings Per Year | $2,296.92 |
| **TOTAL SAVINGS** | $11,484.60 |

## Payment Summary

| Date | Subtotal | Tax | Total |
|---|---|---|---|
| Jul 2023 | $31,917.60 | $0.00 | $31,917.60 |
| Jul 2024 | $16,655.85 | $0.00 | $16,655.85 |
| Jul 2025 | $16,655.85 | $0.00 | $16,655.85 |
| Jul 2026 | $16,655.85 | $0.00 | $16,655.85 |
| Jul 2027 | $16,655.85 | $0.00 | $16,655.85 |
| **Total** | **$98,541.00** | **$0.00** | **$98,541.00** |

# Invoice

Axon Enterprise Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: 1-480-991-0797, option 5, option 1
arinquiries@axon.com
www.axon.com
TIN: 86-0741227
DUNS Number: 832176382
UEI Number: TBW7MGPYURM7

| | |
|---|---|
| Invoice ID | INUS160551 |
| Date | 25-May-23 |
| Page | 2 of 3 |
| Sales Order | |
| Requisition | |
| Your Ref | Q449600 |
| Our Ref | |
| Payment | Net 30 days |
| Invoice Account | 112861 |
| Terms of Delivery | FCA |

**BILL TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

**SHIP TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

| | | | |
|---|---|---|---|
| Sales Amount | | | 31,117.60 |
| Misc. Charges | | | 0.00 |
| Discount | | | 0.00 |
| Sales Tax | | | 0.00 |
| Total | | | 31,117.60 |
| Amount Received | | | 0.00 |
| **Payment Due** | **24-Jun-23** | **BALANCE DUE** **USD** | **31,117.60** |

**PAYMENT REMITTANCE INFORMATION**

| For ACH/EFT Payment: (Preferred Method) | | For Wire Transfers | | For Check Payments Mail To: | For Overnight Check Payments Mail |
|---|---|---|---|---|---|
| Account Name | Axon Enterprise, Inc. | Beneficiary | Axon Enterprise, Inc. | Axon Enterprise, Inc. | Axon Enterprise, Inc. |
| Account Number | 634912729 | Account Number | 634912729 | PO BOX 29661 | JPMorgan Chase (AZ1-2170) |
| Bank Routing No | 122100024 | Bank Routing No | 021000021 | DEPARTMENT 2018 | Attn: Axon Enterprises 29661-2018 |
| Reference No | INUS160551 | SWIFT Code | CHASUS33 | PHOENIX, AZ 85038-9661 | 2108 E Elliot Rd, |
| | | Reference No | INUS160551 | Reference No INUS160551 | Tempe, AZ 85283 |
| | | | | | Reference No INUS160551 |

Please reference the invoice number on your ACH, Wire or Check payment and send to AR@axon.com

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire

# Invoice

Axon Enterprise Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: 1-480-991-0797, option 5, option 1
arinquiries@axon.com
www.axon.com
TIN: 86-0741227
DUNS Number: 832176382
UEI Number: TBW7MGPYURM7

| | |
|---|---|
| Invoice ID | INUS160551 |
| Date | 25-May-23 |
| Page | 3 of 3 |
| Sales Order | |
| Requisition | |
| Your Ref | Q449600 |
| Our Ref | |
| Payment | Net 30 days |
| Invoice Account | 112861 |
| Terms of Delivery | FCA |

**BILL TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

**SHIP TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

***Tax Note**

**Ship-to-address Legend***

1 Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

**PAYMENT REMITTANCE INFORMATION**

| For ACH/EFT Payment: (Preferred Method) | | For Wire Transfers | | For Check Payments Mail To: | For Overnight Check Payments Mail |
|---|---|---|---|---|---|
| Account Name | Axon Enterprise, Inc. | Beneficiary | Axon Enterprise, Inc. | Axon Enterprise, Inc. | Axon Enterprise, Inc. |
| Account Number | 634912729 | Account Number | 634912729 | PO BOX 29661 | JPMorgan Chase (AZ1-2170) |
| Bank Routing No | 122100024 | Bank Routing No | 021000021 | DEPARTMENT 2018 | Attn: Axon Enterprises 29661-2018 |
| Reference No | INUS160551 | SWIFT Code | CHASUS33 | PHOENIX, AZ 85038-9661 | 2108 E Elliot Rd, |
| | | Reference No | INUS160551 | Reference No INUS160551 | Tempe, AZ 85283 |
| | | | | | Reference No INUS160551 |

Please reference the invoice number on your ACH, Wire or Check payment and send to AR@axon.com

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire

**LensLock Inc.**
"Securing Trust - One Incident at a Time"
13125 Danielson St Suite 112
Poway, CA 92064 U.S.A
Toll Free: 888 538 0589
www.Lenslock.com

Issued: January 12, 2023
Proposal Valid for 90 Days
Proposal Number: 23-144-UT

**Services:** BWC Service
**Payment Terms:** Net 30
**Length of Service:** 60 Months
**Start Date:** July 1, 2023

**ATTENTION:**
Santa Clara- Ivins Police Department
2603 Santa Clara Dr
Santa Clara, UT 84765
Customer ID #23-144-UT

**SHIP TO:**
Rich Rodgers

**SALES REPRESENTATIVE:**
Sean O'Grady
Regional Manager
Phone: (949) 690-6552
Email: SOG@LensLock.com

## Year 1

| QTY | DESCRIPTION | UNIT PRICE | YEAR 1 COST |
|---|---|---|---|
| 14 | LensLock Premier Gen 12.5 BWC Service | $1,499.00 | $20,986.00 |
| 14 | Triggers - Code 2/3, Holster & non-lethal | $0.00 | INCLUDED |
| 1 | LensLock Gen 12.5 BWC Service - Part Time | $899.00 | $899.00 |
| 2 | LensLock Gen 12.5 BWC Service - Admin | $0.00 | INCLUDED |
| | | | |
| 17 | 60-Month Hardware Guarantee | $0.00 | INCLUDED |
| 17 | New Body Worn Cameras Every 30 Months | $0.00 | INCLUDED |
| Unlimited | CAD Integration - Spillman | $0.00 | INCLUDED |
| Unlimited | Migration & Hosting of Legacy Data | $0.00 | INCLUDED |
| Unlimited | LensLock FBI-CJIS Redaction Services | $0.00 | INCLUDED |
| Unlimited | 24/7/365 Premier Customer Support | $0.00 | INCLUDED |
| Unlimited | LensLock Evidence Management Software Access | $0.00 | INCLUDED |
| Unlimited | District Attorney & Defense Based Software Licenses | $0.00 | INCLUDED |
| | | SUBTOTAL | $21,885.00 |
| | | SALES TAX | EXEMPT |
| | | TOTAL | $21,885.00 |

## Summary of 5-Year Payments

| Payment | Amount |
|---|---|
| Year 1 | $21,885.00 |
| Year 2 | $21,885.00 |
| Year 3 | $21,885.00 |
| Year 4 | $21,885.00 |
| Year 5 | $21,885.00 |
| Grand Total | *$109,425.00 |

# Invoice

Axon Enterprise Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: 1-480-991-0797, option 5, option 1
arinquiries@axon.com
www.axon.com
TIN: 86-0741227
DUNS Number: 832176382
UEI Number: TBW7MGPYURM7

| | |
|---|---|
| Invoice ID | INUS160551 |
| Date | 25-May-23 |
| Page | 1 of 3 |
| Sales Order | |
| Requisition | |
| Your Ref | Q449600 |
| Our Ref | |
| Payment | Net 30 days |
| Invoice Account | 112861 |
| Terms of Delivery | FCA |

**BILL TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

**SHIP TO**
Santa Clara - Ivins City Police Dept. - UT
2603 Santa Clara Dr
Santa Clara, UT 84765-5463
USA

| Ship to* | Bundled Item Number | Bundled Description | Bundled Quantity | Unit Price | Amount |
|---|---|---|---|---|---|
| 1 | ProLicense | Pro License Bundle | 2.00 | | 1,014.00 |
| 1 | BWCamMBDTAP | Body Worn Camera Multi-Bay Dock TAP Bundle | 2.00 | | 831.84 |
| 1 | BWCamTAP | Body Worn Camera TAP Bundle | 16.00 | | 6,239.96 |
| 1 | BasicLicense | Basic License Bundle | 14.00 | | 2,730.00 |
| 1 | AB3C | AB3 Camera Bundle | 16.00 | | 11,984.00 |
| 1 | AB3MBD | AB3 Multi Bay Dock Bundle | 2.00 | | 3,277.80 |

| Line No. | Ship to* | Item Number | Description | Quantity | Unit Price | Amount |
|---|---|---|---|---|---|---|
| 10 | 1 | 73682 | AUTO TAGGING LICENSE<br>Tax Date 25-May-23 | 16.00 | 540.00 | 1,728.00 |
| 11 | 1 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE<br>Tax Date 25-May-23 | 460.00 | 36.00 | 3,312.00 |
| 12 | 1 | 80146 | VIRTUAL BODYCAM STARTER<br>Tax Date 25-May-23 | 1.00 | 0.00 | 0.00 |

**PAYMENT REMITTANCE INFORMATION**

| For ACH/EFT Payment: (Preferred Method) | | For Wire Transfers | | For Check Payments Mail To: | For Overnight Check Payments Mail |
|---|---|---|---|---|---|
| Account Name | Axon Enterprise, Inc. | Beneficiary | Axon Enterprise, Inc. | Axon Enterprise, Inc.<br>PO BOX 29661<br>DEPARTMENT 2018<br>PHOENIX, AZ 85038-9661<br>Reference No INUS160551 | Axon Enterprise, Inc.<br>JPMorgan Chase (AZ1-2170)<br>Attn: Axon Enterprises 29661-2018<br>2108 E Elliot Rd,<br>Tempe, AZ 85283<br>Reference No INUS160551 |
| Account Number | 634912729 | Account Number | 634912729 | | |
| Bank Routing No | 122100024 | Bank Routing No | 021000021 | | |
| Reference No | INUS160551 | SWIFT Code | CHASUS33 | | |
| | | Reference No | INUS160551 | | |

Please reference the invoice number on your ACH, Wire or Check payment and send to AR@axon.com

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire