Ivins City Staff Report
City Council Meeting 4/4/2024

Agenda Item: Approve expenditure of Public Works service truck

Submitted by: Charles Gillette, P.E. Public Works Dir/City Engineer

Recommended City Council Action: Approve expenditure of $85,429.20 for Public Work service truck purchase

BACKGROUND: The current fiscal year budget includes the purchase of an additional work truck. This truck is needed to replace a 2008 F250 Super Duty with utility bed. The older truck needs to be replaced since it has nearly 100,000 miles, is 16 years old, and is showing a significant amount of wear. The mileage is higher but does not reflect how much real work the truck has provided considering idle time and the tough working environment.

FINDINGS AND ANALYSIS:
Staff are recommending that we replace the truck with an F350 with a utility bed. It has been determined that an F350 truck is better suited to the utility bed configuration considering the weight of the utility bed plus the need to be able to pull trailers.

Ivins City has priced out the same truck to various dealers throughout the state. When the prices are close (within $1,000) to the price offered by the local dealer, we use the local dealer.

Ken Garff Ford in St George has quoted the needed truck at $61,865.00 which matches state contract fleet pricing. Adding the utility bed increases the expense by $23,564.20 for a total price of $85,429.20.

SUPPORT MATERIALS:
- Bid proposal from Ken Garff Ford St George

FINANCIAL IMPACT:
The original budgeted amount was $56,500. Thus, this expenditure is more the budgeted amount. The final budget has an estimate to complete that estimated this expense at $95,000. Reviewing the estimate to complete budget, savings in other categories make up for the increased cost of this budget item. The GL codes are as follows:

Water Fund, 51.42742: 40%
Streets Fund, 10.60742: 25%
Sewer Fund, 52.42742: 25%
Storm Drain Fund, 53.43742: 10%

Respectfully Submitted:

Charles Gillette, Public Works Dir/City Engineer

Content Review:

Dale Coulam, City Manager

Ken Garff St George Ford Lincoln

QUOTE

Ken Garff St George Ford

145 W Auto Mall Dr
St George, UT 84770

INVOICE # S424
03/71/2024

TO Josh Jensen
City of Ivins
55 N Main Street
Ivins, UT 84738

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Josh Z	S424	Due on receipt	TBD

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	F-350 176WB PER SPEC GIVEN	$61,865.00	$61,865.00
1	KNAPHEIDE BED PER SPEC GIVEN	$23,564.20	$23,564.20
		SUBTOTAL	$85,429.20
		SALES TAX	
		TOTAL	$85,429.20

Quotation prepared by: _____

This is a quotation on the goods named, subject to the conditions noted below: Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.

To accept this quotation, sign here and return: _____

Ken Garff St George Ford Lincoln

Quote

Ken Garff St George Ford
145 Auto Mall Drive
St George, UT 84770
435-674-3200

Date: Feb 13, 2024
Quote No: QT11121417

Customer

Ken Garff St George Ford Josh Ivins City Service Body & Liftgate

Vehicle

2024 Ford F-350 Crew Cab

176" Wheelbase

Part Number	Description	Qty	Price
Material Rack	Holman Material Rack Installed. Includes Bars, Legs, Channels, Extra Cross Bar and Wind Deflector	1	$2,259.00
78010	Holman Pro II Heavy-Duty Side Channels - Service Body Crew Cab - 8'	1	$0.00
70020	Holman Pro II Heavy Duty Legs & Bars - Service Bodies - Black	1	$0.00
31110	Holman Pro II Extra Crossbar	1	$0.00
31570	Holman Front Bar Wind Deflector Black	1	$0.00
TDU – C-68089	CTech (6) Drawer Unit Installed Driver Side Front Compartment. 24"w x 30"h x 11"d. (6) Motion Latch Drawers: (3) 3in Drawers, (1) 4in Drawer, (1) 5in Drawer, (1) 6in Drawer. Fire Engine Red Powder Coat	1	$1,999.99
Pipe Vise	8 Inch Chain Pipe Vise Mounted to Passenger Rear Bumper with custom removable mount. Work area will be off the passenger side of the vehicle.	1	$835.00
G2-54-1642 TP42	Tommy Gate G2 Lift Gate 1600 lb Lifting Capacity. 42 Inch Steel Treadplate.	1	$5,998.80
Light Kit	Tommy Gate LED Light Kit	1	$0.00
CS Component Kit	Tommy Gate CS Component Kit to Mount Camera and Sensors.	1	$0.00
Back Up Camera	Install Factory Back Up Camera. Chassis must be ordered with Camera, Wiring and Programing. Labor Only	1	$150.00
696-2-M	Knapheide SRW Service Body Fixed Top	1	$11,575.46
34860722	Knapheide 78" Wide KnapLined Galva-Grip Step Bumper, 2017 & Newer Ford 56" CA Bed Delete	1	$0.00
20095520	Knapheide Installation Kit for Steel Service Body Ford 56" CA Bed Delete	1	$0.00
35316948	Knapheide Ford 2023 & Newer 56" Pickup Box Removal 6-Circuit Wire Harness Adapter	1	$0.00
Hitch	Bumper Pull Hitch Service Body	1	$495.95
Programing	Program vehicle for proper tail light operation after bed removal.	1	$250.00

Subtotal	$23,564.20
Freight	$0.00

Part Number	Description	Qty	Price
		Total	$23,564.20

Notes:
Bed Removal

Terms & Conditions:
Acceptance of any order for Goods delivered by Buyer is conditioned upon Buyer's acceptance of these Terms and Conditions. All quotations issued by BlackRidge Fleet Center and all sales of Goods shall be subject to these Terms and Conditions, which shall prevail and be effective notwithstanding any inconsistent or additional terms contained in any purchase order or other document submitted by Buyer. Pricing is good for 30 days. Net 30 payment terms upon approved credit.

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CERT	CERT	CERT	TRD	RAMP	BUMP	CAMP	BOOK	EXFL	RCTA	

018615 1811/1729 1FTSW3BN1 REC64078 NB GEPL

VEHICLE DESCRIPTION

SUPER DUTY

2024 F350 SRW 4X4 CREW CAB
XL 176" WB STYLESIDE
7.3L DEVCT NA PFI V8 ENGINE
10-SPEED AUTO TORQSHIFT

RE C64078

EXTERIOR
OXFORD WHITE
INTERIOR
MEDIUM DARK SLATE CLOTH

ford.com

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR
- DOOR HANDLES - BLACK
- HEADLAMPS - AUTOLAMP (ON/OFF)
- TOW HOOKS
- TRAILER BRAKE CONTROLLER
- TRAILER SWAY CONTROL
- TRAILER TOW MIRRORS
- WIPERS- INTERMITTENT

INTERIOR
- 4.2" PRODUCTIVITY SCREEN
- AIR COND, MANUAL FRONT
- CLOTH SUN VISORS
- DRIVER SEAT-MANUAL LUMBAR
- OUTSIDE TEMP DISPLAY
- PARTICULATE AIR FILTER
- POWER LOCKS AND WINDOWS
- STEERING:TILT/TELESCOPE, CRUISE & AUDIO CONTROLS

FUNCTIONAL
- 4-WHEEL ANTILOCK BRAKE SYS
- FORDPASS™ CONNECT 5GW/-FI HOTSPOT TELEMATICS MODEM
- HILL START ASSIST
- MANUAL LOCKING HUBS
- MONO BEAM COIL SPRING FRT SUSPENSION W/STAB BAR
- REAR VIEW CAMERA
- REMOTE KEYLESS ENTRY
- SYNC®4 W/8" SCREEN

SAFETY/SECURITY
- ADVANCETRAC™ WITH RSC®
- AIRBAGS - SAFETY CANOPY®
- BELT-MINDER CHIME
- DRIVER/PASSENGER AIR BAGS
- SECURILOCK® ANTI-THEFT SYS
- SOS POST-CRASH ALERT SYS™

WARRANTY
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST
- 5YR/100,000 DIESEL ENGINE

INCLUDED ON THIS VEHICLE	(MSRP)
OPTIONAL EQUIPMENT/OTHER	
PREFERRED EQUIPMENT PKG.610A	
7.3L DEVCT NA PFI V8 ENGINE	1,795.00
10-SPEED AUTO TORQSHIFT	NO CHARGE
3.73 ELECTRONIC-LOCKING AXLE	NO CHARGE
FRONT LICENSE PLATE BRACKET	NO CHARGE
STX APPEARANCE PACKAGE	5,115.00
.LT275/70R18E BSW ALL TERRAIN	
.BLIS (BLIND SPOT INFO SYSTEM)	
.EBONY BLACK ALUM WHLS-18"	
.LED BOX LIGHTING	
.REVERSE SENSING SYSTEM	
.360-DEGREE CAMERA PACKAGE	
.CLOTH 40/20/40 SEAT	
FX4 OFF-ROAD PACKAGE	495.00
.SKID PLATES	
PLATFORM RUNNING BOARDS	445.00
11900# GVWR PACKAGE	
50 STATE EMISSIONS	NO CHARGE
120V/400W OUTLET	175.00
SNOWPLOW PREP/CAMPER PACKAGE	595.00
.JACK	
WHEEL WELL LINERS FRONT & REAR	225.00
UPFITTER SWITCHES	195.00
410 AMP ALTERNATOR	115.00
DUAL BATTERY	210.00
XL DRIVER ASSIST PACKAGE	NO CHARGE

PRICE INFORMATION	(MSRP)
BASE PRICE	$52,815.00
TOTAL OPTIONS/OTHER	9,055.00
TOTAL VEHICLE & OPTIONS/OTHER	61,870.00
DESTINATION & DELIVERY	1,995.00

RAMP ONE: RA28
RAMP TWO:
RAIL
ITEM #: 58-0601 O/T 2

TOTAL MSRP $63,865.00

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California Air Resources Board — Gasoline Vehicle

Environmental Performance

These ratings are not directly comparable to the U.S. EPA/DOT light-duty vehicle label ratings. For information on how to compare, please see www.arb.ca.gov/ep_label.

Protect the environment. Choose vehicles with **higher ratings**.

Greenhouse Gas Rating (tailpipe only)

A+ D D
Cleaner

Smog Rating (tailpipe only)

A D D
Cleaner

Vehicle emissions are a primary contributor to climate change and criteria pollution in California. Ratings are determined by the California Air Resources Board based on real-world vehicle emissions.

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*Based on 1977–2022 CY total sales.
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03/27/2024