# Ivins City Staff Report
# City Council Meeting 7/18/2024

Agenda Item: Approve expenditure of Public Works service truck

Submitted by: Charles Gillette, P.E. Public Works Dir/City Engineer

**Recommended City Council Action: Approve expenditure of $85,429.20 for Public Work service truck purchase**

**BACKGROUND:** The current fiscal year (FY25) budget includes the purchase of an additional work truck. This truck is needed to replace a 2008 F250 Extended Cab. The older truck needs to be replaced since it has nearly 150,000 miles, is 16 years old, and is showing a significant amount of wear. The mileage is high, but even so, it does not reflect how much real work the truck has provided considering idle time, the tough working environment, and stop and go nature of mostly local traffic.

The old 2008 truck will be sold in the upcoming months along with the other trucks that have been previously replaced and are awaiting the surplus auction process.

**FINDINGS AND ANALYSIS:**
Staff are recommending that we replace the truck with an F550 with an 11' utility bed. It has been determined that an F550 truck is needed with the utility bed configuration considering the weight of the utility bed plus the need to be able to pull trailers.

Ivins City has priced out the same truck to various dealers throughout the state. When the prices are close (within $1,000) to the price offered by the local dealer, we use the local dealer.

Ken Garff Ford in St George has quoted the needed truck at $61,824.00 which matches state contract fleet pricing and is very close to the same price that they delivered the previous truck which was a F350. Adding the 11' utility bed increases the expense by $26,984.68 for a total price of $88,808.68.

**SUPPORT MATERIALS:**
- Bid proposal from Ken Garff Ford St George

**FINANCIAL IMPACT:**
The original budgeted amount was $95,000.
Water Fund, 51.42742: 40%
Streets Fund, 10.60742: 25%
Sewer Fund, 52.42742: 25%
Storm Drain Fund, 53.43742: 10%

Respectfully Submitted:

Charles Gillette, Public Works Dir/City Engineer

Content Review:

Dale Coulam, City Manager

Ken Garff St George Ford Lincoln

# QUOTE

## Ken Garff St George Ford

145 W Auto Mall Dr
St George, UT 84770

INVOICE # S425
05/30/2024

TO Josh Jensen
City of Ivins
55 N Main Street
Ivins, UT 84738

| SALESPERSON | JOB | PAYMENT TERMS | DUE DATE |
|---|---|---|---|
| Josh Z | S425 | Due on receipt | TBD |

| QTY | DESCRIPTION | UNIT PRICE | LINE TOTAL |
|---|---|---|---|
| 1 | F-550 203WB PER SPEC GIVEN | $61,824.00 | $61,824.00 |
| 1 | KNAPHEIDE BED PER SPEC GIVEN | $26,984.68 | $26,984.68 |
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| | | SUBTOTAL | $88,808.68 |
| | | SALES TAX | |
| | | TOTAL | $88,808.68 |

Quotation prepared by: _____

This is a quotation on the goods named, subject to the conditions noted below: Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.

To accept this quotation, sign here and return: _____

Truck Spec

**Preview Order 0530 - W5H 4x4 Crew Chas Cab DRW:** Order Summary Time of Preview: 05/30/2024 10:51:57 Receipt: NA

**Dealership Name:** Ken Garff St. George Ford **Sales Code :** F56571

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| **Dealer Rep.** | Josh Zockoll | **Type** | Fleet | **Vehicle Line** | Superduty | **Order Code** | 0530 |
| **Customer Name** | City of Ivins | **Priority Code** | G2 | **Model Year** | 2024 | **Price Level** | 425 |

| DESCRIPTION | MSRP | DESCRIPTION | MSRP |
|---|---|---|---|
| F550 4X4 CREW CHAS CAB DRW/203 | $60370 | 50 STATE EMISSIONS | $0 |
| 203 INCH WHEELBASE | $0 | 120V/400W OUTLET | $175 |
| TOTAL BASE VEHICLE | $60370 | SPARE TIRE AND WHEEL | $350 |
| OXFORD WHITE | $0 | JACK | $0 |
| VINYL 40/20/40 SEATS | $0 | 40 GAL AFT OF AXLE FUEL TNK | $0 |
| MEDIUM DARK SLATE | $0 | 410 AMP ALTERNATOR | $115 |
| PREFERRED EQUIPMENT PKG.660A | $0 | PAYLOAD PLUS PACKAGE UPGRADE | $1155 |
| .XL TRIM | $0 | PRICE CONCESSION INDICATOR | $0 |
| .AIR CONDITIONING – CFC FREE | $0 | DUAL BATTERY | $0 |
| .AM/FM STEREO MP3/CLK | $0 | REAR VIEW CAMERA & PREP KIT | $415 |
| .7.3L DEVCT NA PFI V8 ENGINE | $0 | SPECIAL DEALER ACCOUNT ADJUSTM | $0 |
| 10-SPEED AUTO TORQSHIFT | $0 | SPECIAL FLEET ACCOUNT CREDIT | $0 |
| 225/70R19.5G BSW ALL POSITION | $0 | FUEL CHARGE | $0 |
| 4.88 RATIO LIMITED SLIP AXLE | $395 | NET INVOICE FLEET OPTION (B4A) | $0 |
| JOB #2 ORDER | $0 | PRICED DORA | $0 |
| FORD FLEET SPECIAL ADJUSTMENT | $0 | ADVERTISING ASSESSMENT | $0 |
| PLATFORM RUNNING BOARDS | $445 | DESTINATION & DELIVERY | $1995 |
| 19500# GVWR PACKAGE | $0 | | |

| | MSRP |
|---|---|
| TOTAL BASE AND OPTIONS | $65415 |
| DISCOUNTS | NA |
| TOTAL | $65415 |

**ORDERING FIN:** QR051 **END USER FIN:** QR051 **PO NUMBER:** 053024
SHIP TO : F56571
145 West Auto Mall Drive, Saint George, UT, 84770-6737

INCENTIVES DISCOUNTS:
Acc. Code ID :10 Contract/Ref # :11-351R Bid Date :07/12/23State : UT $-600.00

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature Date

***This order has not been submitted to the order bank.***
***This is not an invoice.***

Ken Garff St George Ford Lincoln

Bed Specs

Ken Garff St George Ford
145 Auto Mall Drive
St George, UT 84770
435-674-3200

# Quote

**Date:** May 30, 2024
**Quote No:** QT11122384

**Customer**

Ken Garff St George Ford (Josh) Ivins City
DRW Service Body & Liftgate

**Vehicle**

2024 Ford F-550 Crew Cab

204.00" Wheelbase

| Part Number | Description | Qty | Price |
|---|---|---|---|
| 6132D54-2-M | Knapheide - Standard Steel Service Body Fixed Top Installed. Ford F550 DRW 84 CA Chassis. | 1 | $14,995.98 |
| 34861872 | Knapheide 94" Wide KnapLined Galva-Grip Bumper with Hitch Recess | 1 | $0.00 |
| 20095530 | Knapheide Installation Kit for Steel Service Body Ford 84" CA, 2017 & Newer F550 | 1 | $0.00 |
| Tow Hitch | Tow Hitch for Service Body Includes Wiring and 7 Way Plug | 1 | $495.95 |
| 20192514 | CTECH 6 Drawer Unit Installed Driver Side Front Compartment (3) 3 Inch Drawers, (2) 5 Inch Drawers, (1) 7 Inch Drawer. 28.0"W x 29.8"H x 17.5"D Fire Engine Red Powder Coat. | 1 | $2,249.95 |
| Material Rack | Holman Pro Material Rack Installed. Includes Bars, Legs, Channels, Extra Cross Bar and Wind Deflector | 1 | $2,259.00 |
| 12004 | Holman Pro Rack Heavy-Duty Leg & Crossbar Kit - Service Body Crew Cab - 11' | 1 | $0.00 |
| 12103 | Holman Pro Rack Heavy Duty Side Channel Kit - Service Body - Black | 1 | $0.00 |
| 40215 | Rigid - 8 Inch Chain Pipe Vise. Mounted to Passenger Rear Bumper with custom removable mount. Work area will be off the passenger side of the vehicle. | 1 | $835.00 |
| G2-54-1642 TP 42 | Tommy Gate G2 Lift Gate 1600 lb Lifting Capacity. 42 Inch Steel Treadplate. | 1 | $5,998.80 |
| CS Component Kit | Tommy Gate CS Component Kit to Mount Camera and Sensors. | 1 | $0.00 |
| Back Up Camera | Install Factory Back Up Camera. Chassis must be ordered with Camera, Wiring and Programing. Labor Only | 1 | $150.00 |

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|---|---|
| Subtotal | $26,984.68 |
| Freight | $0.00 |
| **Total** | **$26,984.68** |

**Notes:**

**Terms & Conditions:**

Acceptance of any order for Goods delivered by Buyer is conditioned upon Buyer's acceptance of these Terms and Conditions. All quotations issued by Blackridge Fleet Center and all sales of Goods shall be