Ivins City Staff Report
City Council Meeting 11/06/2025

Agenda Item: Discuss and consider approval of purchasing a Verkada security system

Submitted by: Cade Visser, Director of Finance

Recommended City Council Action:
Approve purchase of the Verkada Security system

BACKGROUND:

The City currently has cameras and security at City Hall, Police Station, Animal Shelter, and Unity Park on various systems that don't integrate with one another. As the City continues to grow, so will the need for a unified security system that operates on a single, centrally managed network.

Verkada provides a security system that is web based and integrated. This would allow the cameras to be accessed from a phone app or web browser instead of a dedicated few computers at the Police Station and City Hall. The Verkada system would allow for a police officer to be on patrol, receive a call of an incident at Fire Lake Park, and assess the situation from their phone before they arrive.

FINDINGS AND ANALYSIS:

The cost of the parts, labor & installation, and software for a 10-year contract is $343,909. Included in the 10-year contract is a 10-year warranty on parts and automatic upgrades to the software. This was budgeted for in the Capital Projects 49 Fund, and the RAP Tax 37 Fund. Staff recommends the City Council approve the contract with Verkada to upgrade the City's security system. The Verkada security system will become a more valuable tool to the Police and Parks department as the City continues to grow and expand services.

SUPPORT MATERIALS:

Bid from Verkada. In working with the cyber security vendor VLCM, additional bids were received for systems that were solely for cameras or solely for door security but those bids were not included as Verkada was the only vendor who provides both cameras and security with their software.

FINANCIAL IMPACT:

The bid came in under budget and the project was budgeted for in the following GL codes for a total of $350,000:

- 494069.9 Park and Trail Improvements: $85,000
- 494083.0 City Offices: $110,000
- 494083.5 Police Remodel: $80,000
- 754010.0 Recreation Disbursements: $25,000
- 754010.2 Park Disbursements: $50,000

Respectfully Submitted:

Cade Visser, Director of Finance

Content Review:

Chuck Gillette, City Manager

PROPOSAL

Unity Park Verkada Access Control - 10Y
VLCM-4176

Ivins City
200 W 400 S
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada Access Control equipment and licenses at the following locations:
  - Bathroom by Tennis Courts (5 doors)
    - (5) Door Readers
    - (5) Door Position Indicators
    - (5) HES 8000C Cut in Strikes
    - (5) Door Handles
  - Pavilion Bathroom (2 doors)
    - (2) Door Readers
    - (2) Door Position Indicators
    - (2) HES 8000C Cut in Strikes
    - (2) Door Handles
  - Maintenance Building (1 door)
    - (1) Door Reader
    - (1) Door Position Indicator
    - (1) HES 8000C Cut in Strike
    - (1) Door Handle
- VLCMs warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
- VLCM can extend internet to bathroom control units across existing coax.
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.

* Price Includes Accessories

- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

Unassigned

	1	**VLCM Travel 1** Travel Related Expenses (airfare, hotel, per diem, etc.)	$3,250.00

Unassigned Total **$3,250.00**

Maintenance Building

	1	**George Risk Industries GRI180-12WH** Recessed 3/4in Steel Door Switch White (Door Position Sensor)	$8.40
	1	**HES 8000C-630** Electric Strike No Cut Complete Kit	$204.80
	1	**Verkada 1 Door Controller** Verkada AC12 1 Door Controller	$645.86 *
	1	Verkada ACC-BAT-4AH Verkada 4AH Backup Battery	
VERKADA	1	**Verkada LIC-AC-10Y-CAP** 10-Year AC41 Cloud License (Per Door)	$1,559.22
	1	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$272.22
	150	**Vertical Cable 214-2325/GR** 22AWG/3Pair Shielded + 18AWG/4Conductor + 22AWG/4Conductor + 22AWG/2Conductor, Stranded Bare Copper Conductors, Green, 500ft Spool	$175.89
	1	**VLCM Misc Parts** (5) Door Handles	$60.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$75.00

Maintenance Building Total **$3,001.39**

* Price Includes Accessories



5 **George Risk Industries GRI180-12WH** $42.00

Recessed 3/4in Steel Door Switch White (Door Position Sensor)



5 **HES 8000C-630** $1,024.00

Electric Strike No Cut Complete Kit



1 **Phybridge NV-ECBSE-1X** $219.24

EC-Base: Long Reach PoE++ Extender for EoC When Paired with EC-Link+ (50 Watts) or EC-Link (30 Watts); Local Power Option. Supports IEEE 802.1X. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included



1 **Phybridge NV-ECLK** $135.20

EC-Link: Long Reach EoC Adapter (30 Watts); Local Power Option. Meets EN 50121-4 (Railway/Subway)- Single Unit - 5 YR Warranty Included



1 **TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** $66.14

5 port Switch 4 port POE



1 **Verkada 1 Door Controller** $645.86 *

Verkada AC12 1 Door Controller



1 Verkada ACC-BAT-4AH

Verkada 4AH Backup Battery



1 **Verkada 4 Door Controller** $1,503.90 *

Verkada AC42 4 Door Controller



1 Verkada ACC-BAT-4AH

Verkada 4AH Backup Battery

VERKADA

5 **Verkada LIC-AC-10Y-CAP** $7,796.10

10-Year AC41 Cloud License (Per Door)



5 **Verkada Verkada Card Reader** $1,361.10

Verkada AD34 Multi-format Card Reader



375 **Vertical Cable 214-2325/GR** $439.73

22AWG/3Pair Shielded + 18AWG/4Conductor + 22AWG/4Conductor + 22AWG/2Conductor, Stranded Bare Copper Conductors, Green, 500ft Spool

VLCM

1 **VLCM Misc Parts** $240.00

(5) Door Handles

* Price Includes Accessories

1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Bathroom by Tennis Courts Total	**$13,623.27**

* Price Includes Accessories

	2	**George Risk Industries GRI180-12WH** Recessed 3/4in Steel Door Switch White (Door Position Sensor)	$16.80
	2	**HES 8000C-630** Electric Strike No Cut Complete Kit	$409.60
	1	**Phybridge NV-ECBSE-1X** EC-Base: Long Reach PoE++ Extender for EoC When Paired with EC-Link+ (50 Watts) or EC-Link (30 Watts); Local Power Option. Supports IEEE 802.1X. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$219.24
	1	**Phybridge NV-ECLK** EC-Link: Long Reach EoC Adapter (30 Watts); Local Power Option. Meets EN 50121-4 (Railway/Subway)- Single Unit - 5 YR Warranty Included	$135.20
	1	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$66.14
	1	**Verkada 4 Door Controller** Verkada AC42 4 Door Controller	$1,503.90 *
		1 Verkada ACC-BAT-4AH Verkada 4AH Backup Battery	
VERKADA	2	**Verkada LIC-AC-10Y-CAP** 10-Year AC41 Cloud License (Per Door)	$3,118.44
	2	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$544.44
	125	**Vertical Cable 214-2325/GR** 22AWG/3Pair Shielded + 18AWG/4Conductor + 22AWG/4Conductor + 22AWG/2Conductor, Stranded Bare Copper Conductors, Green, 500ft Spool	$146.58
VLCM	1	**VLCM Misc Parts** (2) Door Handles	$0.00
VLCM	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Pavillion Bathroom Total	**$6,310.34**

* Price Includes Accessories

Project Subtotal:	**$26,185.00**

* Price Includes Accessories

Equipment:	$26,185.00
Labor:	$11,892.00
Grand Total:	**$38,077.00**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$19,038.50	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$19,038.50	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Unity Park Verkada Cameras V2 - 10Y
VLCM-4175

Ivins City
200 W 400 S
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following equipment and licenses at the following locations:
  - Maintenance Building
    - (1) CF83 with angle mount on East side of building
    - (1) CD43E on North side of building
    - (1) 28 port switch
    - (2) Coax to PoE connectors to allow network and power to be pushed across the existing coax.
  - Skate Park
    - (1) CF83 with pole mount
    - (1) 4 port switch
    - (1) waterproof enclosure
    - (1) Cellular Gateway to provide network to the cameras using customer provided SIM card and data plan
  - Ball Diamonds
    - (2) Cellular Gateways to provide network to the cameras using customer provided SIM card and data plan
    - (2) CF83s with pole mounts
    - (2) 4 port switches
    - (2) waterproof enclosure
  - Bathroom by Tennis Courts
    - (3) CF83s with angle mounts on the North, South and East
    - (1) 4 port switch
    - (3) coax to PoE connectors to allow network and power to be pushed across the existing coax.
  - Pavilion Bathroom
    - (1) CH52 on Southeast corner
    - (1) coax to PoE connectors to allow network and power to be pushed across the existing coax.
- VLCM's warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
- Customer to provide power for Cellular Gateways and PoE switches at Ball Diamonds and Skate Park.
  - VLCM to determine if point to point wireless radios can be used in place of cellular gateways.
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless

* Price Includes Accessories

otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

	2	**Phybridge NV-ECBSE-1X** EC-Base: Long Reach PoE++ Extender for EoC When Paired with EC-Link+ (50 Watts) or EC-Link (30 Watts); Local Power Option. Supports IEEE 802.1X. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$438.48
	2	**Phybridge NV-ECLK-PLS** EC-Link+: Long Reach EoC Adapter (50 Watts); Local Power Option. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$425.04
	1	**TP-Link TL-SG3428MP** JetStream 28-Port Gigabit L2+ Managed Switch With 24-Port PoE+	$615.00
	1	**Verkada ACC-MNT-ANGLE-1** Angle Mount Kit	$116.22
	1	**Verkada CD43-256E-HW** CD43-E 5MP Outdoor Dome Camera, Fixed Lens, 256GB	$935.22
	1	**Verkada CF83-512E-HW** CF83-E 12MP Outdoor Fisheye Camera, Fixed Lens, 512GB (30 Day Storage)	$1,403.28
	2	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$2,525.90
VLCM	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$60.00
VLCM	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Maintenance Building Total	**$6,669.14**

* Price Includes Accessories

	1	**CXCESNS Outdoor Electrical Box** Cxcesns Outdoor Electrical Box 12 X 10 X 6''D Nema 4X Enclosure Steel Box, Waterproof & Dustproof Outdoor/Indoor Lockable Electrical Junction Box, With Mounting Plate	$57.13
	1	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$66.14
	1	**Verkada CF83-512E-HW** CF83-E 12MP Outdoor Fisheye Camera, Fixed Lens, 512GB (30 Day Storage)	$1,403.28
	1	**Verkada GC31-E-HW** Verkada GC31 Cellular Gateway, Outdoor	$962.56
	1	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$1,262.95
Verkada	1	**Verkada LIC-GC-10Y** Verkada 10-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices	$1,894.77
	1	**Verkada Pendant Cap Mount** Pendant Cap Mount Kit	$53.82
	1	**Verkada Pole Mount** Ptz Pole Mount	$163.02
	1	**Verkada Verkada ARM Mount.** Verkada ARM Mount.	$73.36
	100	**Vertical Cable 060-493/WH** Category-6, 23AWG, UTP, 8C Solid Bare Copper, 550MHz, Riser Rated, PVC Jacket 1000 Feet. White	$26.40
VLCM	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$60.00
VLCM	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Skate Park Total	**$6,173.43**

* Price Includes Accessories

	2	**CXCESNS Outdoor Electrical Box** Cxcesns Outdoor Electrical Box 12 X 10 X 6''D Nema 4X Enclosure Steel Box, Waterproof & Dustproof Outdoor/Indoor Lockable Electrical Junction Box, With Mounting Plate	$114.26
	2	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$132.28
	2	**Verkada CF83-512E-HW** CF83-E 12MP Outdoor Fisheye Camera, Fixed Lens, 512GB (30 Day Storage)	$2,806.56
	2	**Verkada GC31-E-HW** Verkada GC31 Cellular Gateway, Outdoor	$1,925.12
	2	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$2,525.90
	2	**Verkada LIC-GC-10Y** Verkada 10-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices	$3,789.54
	2	**Verkada Pendant Cap Mount** Pendant Cap Mount Kit	$107.64
	2	**Verkada Pole Mount** Ptz Pole Mount	$326.04
	2	**Verkada Verkada ARM Mount.** Verkada ARM Mount.	$146.72
	100	**Vertical Cable 060-493/WH** Category-6, 23AWG, UTP, 8C Solid Bare Copper, 550MHz, Riser Rated, PVC Jacket 1000 Feet. White	$26.40
	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$60.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Ball Diamonds Total **$12,110.46**

* Price Includes Accessories

	3	**Phybridge NV-ECBSE-1X** EC-Base: Long Reach PoE++ Extender for EoC When Paired with EC-Link+ (50 Watts) or EC-Link (30 Watts); Local Power Option. Supports IEEE 802.1X. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$657.72
	3	**Phybridge NV-ECLK-PLS** EC-Link+: Long Reach EoC Adapter (50 Watts); Local Power Option. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$637.56
	3	**Verkada ACC-MNT-ANGLE-1** Angle Mount Kit	$348.66
	3	**Verkada CF83-512E-HW** CF83-E 12MP Outdoor Fisheye Camera, Fixed Lens, 512GB (30 Day Storage)	$4,209.84
	3	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$3,788.85
	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$60.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Bathroom by Tennis Courts Total	**$9,852.63**

* Price Includes Accessories

	1	**Phybridge NV-ECBSE-1X** EC-Base: Long Reach PoE++ Extender for EoC When Paired with EC-Link+ (50 Watts) or EC-Link (30 Watts); Local Power Option. Supports IEEE 802.1X. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$219.24
	1	**Phybridge NV-ECLK-PLS** EC-Link+: Long Reach EoC Adapter (50 Watts); Local Power Option. Meets EN 50121-4 (Railway/Subway) - Single Unit - 5 YR Warranty Included	$212.52
	1	**Verkada CH52-1TBE-HW** Verkada CH52 Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,807.22
	1	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$1,262.95
	1	**Verkada LIC-CAM-MLT4-10Y-CAP** Verkada 10-Year CH52 Multisensor Camera License	$4,211.39
	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$60.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

Pavillion Bathroom Total	**$8,923.32**

Project Subtotal:	**$43,728.98**

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	$43,728.98
Labor:	$10,290.00
Grand Total:	**$54,018.98**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$27,009.49	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$27,009.49	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Heritage Park - Verkada Access Control 10Y
VLCM-4174

Ivins City
100 N Main St
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada Access Control equipment and licenses at the following locations:
  - Heritage Park Mens and Womens Bathroom
    - (2) Door Readers
    - (2) Door Position Indicators
    - (2) HES 800C Cut in Strikes
    - (2) Door Handles
- VLCMs warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
- Customer to provide power for Cellular Gateways at Ball Diamonds and Skate Park.
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space

* Price Includes Accessories

(unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

Unassigned

	2	**George Risk Industries GRI180-12WH** Recessed 3/4in Steel Door Switch White (Door Position Sensor)	$16.80
	2	**HES 8000C-630** Electric Strike No Cut Complete Kit	$409.60
	1	**Verkada 4 Door Controller** Verkada AC42 4 Door Controller	$1,503.90 *
		1 Verkada ACC-BAT-4AH Verkada 4AH Backup Battery	
VERKADA	2	**Verkada LIC-AC-10Y-CAP** 10-Year AC41 Cloud License (Per Door)	$3,118.44
	2	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$544.44
	125	**Vertical Cable 214-2325/GR** 22AWG/3Pair Shielded + 18AWG/4Conductor + 22AWG/4Conductor + 22AWG/2Conductor, Stranded Bare Copper Conductors, Green, 500ft Spool	$146.58
VLCM	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$180.01
VLCM	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00
VLCM	1	**VLCM Travel 1** Travel Related Expenses (airfare, hotel, per diem, etc.)	$1,100.00

Unassigned Total	**$7,169.77**

Project Subtotal:	**$7,169.77**

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	$7,169.77
Labor:	$6,090.00
Grand Total:	**$13,259.77**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$6,629.89	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$6,629.88	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Heritage Park Verkada Cameras V2 - 10Y (CH52's)
VLCM-4173

Ivins City
100 N Main St
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada equipment with applicable licenses:
  - (2) CH52 multi-sensor cameras with pole mounts on the Northeast and Southwest corners
  - (1) CM41 E outside the Men's Restroom
  - (1) Cellular Gateway
- VLCM providing and installing 1 enclosure that will house a VLCM provided PoE Switch
- VLCM's warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
- Customer is providing SIM card with Cellular Data that will be inserted into the Verkada Cellular Gateway to provide Internet connectivity.
  - VLCM is not responsible for cellular quality
  - VLCM to explore the possibility of point to point wireless connection from city offices to restroom building
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at

* Price Includes Accessories

the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

	1	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$66.14
	2	**Verkada CH52-1TBE-HW** Verkada CH52 Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$5,614.44
	1	**Verkada CM41-30E-HW** CM41-E 5 MP Outdoor Mini Dome Camera, Fixed Lens, 128GB	$779.22
	1	**Verkada GC31-E-HW** Verkada GC31 Cellular Gateway, Outdoor	$962.56
	1	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$1,262.95
	2	**Verkada LIC-CAM-MLT4-10Y-CAP** Verkada 10-Year CH52 Multisensor Camera License	$8,422.78
	3	**Verkada LIC-GC-10Y** Verkada 10-Year Cellular Gateway License, Includes Unlimited Data for Verkada Non-Video Devices	$5,684.31
	2	**Verkada Pendant Cap Mount** Pendant Cap Mount Kit	$107.64
	2	**Verkada PoE++** PoE++ (802.3bt-2018) Injector, GigE	$220.80
	2	**Verkada Pole Mount** Ptz Pole Mount	$326.04
	2	**Verkada Verkada ARM Mount.** Verkada ARM Mount.	$146.72
	150	**Vertical Cable 060-493/WH** Category-6, 23AWG, UTP, 8C Solid Bare Copper, 550MHz, Riser Rated, PVC Jacket 1000 Feet. White	$39.60
	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$120.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00

* Price Includes Accessories

Unassigned Total	**$23,903.20**

Project Subtotal:	**$23,903.20**

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	$23,903.20
Labor:	$1,879.50
Grand Total:	**$25,782.70**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$12,891.35	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$12,891.35	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Firelake Park Verkada Access Control V2- 10Y
VLCM-4178

Ivins City
1508 Crescent Moon Trail
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada Access Control at the following locations:
  - Bathrooms
    - (4) Door Readers
    - (4) HES 800C Cut In Strikes
    - (4) Door Position Indicators
    - (4) Door Handles
- VLCM providing and installing an outdoor enclosure with VLCM provided PoE switch.
- VLCM's warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
  - VLCM to connect to customer supplied internet connection.
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

* Price Includes Accessories

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

	4	**George Risk Industries GRI180-12WH** Recessed 3/4in Steel Door Switch White (Door Position Sensor)	$33.60
	4	**HES 8000C-630** Electric Strike No Cut Complete Kit	$819.20
	1	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$66.14
	1	**Verkada 4 Door Controller** Verkada AC42 4 Door Controller	$1,503.90 *
		1 Verkada ACC-BAT-4AH Verkada 4AH Backup Battery	
VERKADA	4	**Verkada LIC-AC-10Y-CAP** 10-Year AC41 Cloud License (Per Door)	$6,236.88
	4	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$1,088.88
	250	**Vertical Cable 214-2325/GR** 22AWG/3Pair Shielded + 18AWG/4Conductor + 22AWG/4Conductor + 22AWG/2Conductor, Stranded Bare Copper Conductors, Green, 500ft Spool	$293.15
VLCM	1	**VLCM Misc Parts** Door Handles	$50.00
VLCM	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$150.00
VLCM	1	**VLCM Travel 1** Travel Related Expenses (airfare, hotel, per diem, etc.)	$1,700.00

Unassigned Total	**$11,941.75**

Project Subtotal:	**$11,941.75**

* Price Includes Accessories

Equipment:	$11,941.75
Labor:	$8,250.00
Grand Total:	**$20,191.75**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$10,095.88	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$10,095.87	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Firelake Park Verkada Cameras V2- 10Y (CH52)
VLCM-4177

Ivins City
1508 Crescent Moon Trail
Ivins, UT 84738

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM

852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada camera with applicable license
  - (1) CH52 with pole mount to be installed on pavilion
- VLCM providing and installing an outdoor enclosure with VLCM provided PoE switch.
- VLCM's warranty coverage on hardware and software will match the terms and duration of the manufacturer's warranty.
- VLCM to provide a comprehensive 1 year warranty on all VLCM provided labor.

Price Assumes

- Network with internet and power are in place and functioning at project site.
  - VLCM to connect to customer supplied internet connection.
- Credit card processing fees to be added to any invoice totals if customer pays with a credit card.
- Shipping costs is budgetary and actual shipping will be calculated and included in final invoice.
- Sales tax is budgetary and actual sales tax will be calculated and included in final invoice.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all materials until the project start date.
  - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
  - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.
- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with the VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort

* Price Includes Accessories

beyond the scope of this project is required, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not ready turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

	1	**TP-Link TP-Link 5 Port Gigabit PoE Switch | 4 Port PoE 56W** 5 port Switch 4 port POE	$66.14
	1	**Verkada CH52-1TBE-HW** Verkada CH52 Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,807.22
	1	**Verkada Large Arm Mount** Ptz Arm Mount	$117.82
	1	**Verkada LIC-CAM-MLT4-10Y-CAP** Verkada 10-Year CH52 Multisensor Camera License	$4,211.39
	1	**Verkada Pendant Cap Mount** Pendant Cap Mount Kit	$53.82
	1	**Verkada Pole Mount** Ptz Pole Mount	$163.02
	50	**Vertical Cable 060-493/WH** Category-6, 23AWG, UTP, 8C Solid Bare Copper, 550MHz, Riser Rated, PVC Jacket 1000 Feet. White	$13.20
	1	**VLCM Misc Parts** Miscellaneous Hardware (mounting hardware, pull string, tape, labels, etc.)	$90.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$125.00

Unassigned Total	**$7,647.61**

Project Subtotal:	**$7,647.61**

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	$7,647.61
Labor:	$961.50
Grand Total:	**$8,609.11**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$4,304.56	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$4,304.55	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Ivins City Hall - Verkada Access Control 10Y
VLCM-4036

Ivins City
55 N Main Street
Ivins, UT 84738 United States
435-628-0606

Revision: 0
Modified: 10/30/2025

Presented By:

VLCM
852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada Access Control and licenses in the following locations:
    - 14 existing doors at City Offices
        - 1 new door at Conference Room
    - 10 doors at Police Department
- Quote is valid for 45 days

Price Assumes

- Network with internet and power are in place and functioning at project site.
- Wall space is available for the Verkada controllers and all door cables run back to a single room in each building.
- All door hardware and wiring are in place and in good working condition.
    - Any extra door hardware and wiring provided by VLCM will be billed in addition to this quote.
- If any external power supply is required for magnetic locks, a power supply will be billed in addition to this quote.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
    - Customer to provide after hours access to the building if needed to complete the project in the scheduled number of days.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all material until the project start date.
    - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.
    - If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.

* Price Includes Accessories

- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is require, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not read turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

Unassigned

	1	**VLCM Travel 1** Travel Related Expenses (airfare, hotel, per diem, etc.)	$3,500.00

Unassigned Total **$3,500.00**

Police Department

	3	**Verkada AC42-HW** Verkada AC42 4 Door Controller	$3,788.70
	10	**Verkada LIC-AC-10Y** 10-Year AC41 Cloud License (Per Door)	$14,033.50
	10	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$2,450.00
	1	**VLCM Misc Parts** Misc Cabling Parts, Outdoor Rated Plastic Enclosure, (connectors, ties, cut in rings, Velcro, hooks,etc)	$240.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$305.00

Police Department Total **$20,817.20**

* Price Includes Accessories

	1	**George Risk Industries GRI180-12WH** Recessed 3/4in Steel Door Switch White (Door Position Sensor)	$8.40
	1	**HES 8000C-630** Electric Strike No Cut Complete Kit	$204.80
	1	**Verkada AC62-HW** AC62 16 Channel Door Controller	$3,719.90
	15	**Verkada LIC-AC-10Y** 10-Year AC41 Cloud License (Per Door)	$21,050.25
	15	**Verkada Verkada Card Reader** Verkada AD34 Multi-format Card Reader	$3,675.00
	175	**Vertical Cable 214-2326/P/YL** Access Control Cable Plenum	$266.44
	1	**VLCM Misc Parts** Miscellaneous Hardware	$240.01
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$294.00

City Office Total	**$29,458.80**

Project Subtotal:	**$53,776.00**

* Price Includes Accessories

Equipment:	$53,776.00
Labor:	$20,932.50
Grand Total:	**$74,708.50**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$37,354.25	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$37,354.25	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**

PROPOSAL

Ivins City Hall Verkada Cameras 10Y
VLCM-4037

Ivins City
55 N Main Street
Ivins, UT 84738 United States
435-628-0606

Revision: 0
Modified: 10/28/2025

Presented By:

VLCM
852 E. Arrowhead Lane
Salt Lake City, UT 84107 US
1-800-817-1504
https://www.vlcm.com/

Price Includes

- VLCM providing and installing the following Verkada cameras and licenses:
    - (16) CD43
    - (2) CF83 (w/ corner mount hardware)
    - (4) CD43E
    - (2) CM42-Split with (2) Louroe microphones and (2) Louroe Buttons
    - (6) CH52 (w/ corner mount hardware)
        - (2) at PD
        - (4) at City Office
- 1, 3, 5 and 10 year license options are available. This quote can be modified if a different term is requested.
- VLCM providing and installing (4) 24 Port switches.
- Pricing will be valid for 45 days.

Price Assumes

- Network with internet and power are in place and functioning at project site.
- All cameras will be replacing existing cameras and no additional cabling will be required.
- All cameras are accessible via ladder.
    - If lifts are needed, and provided by VLCM, VLCM will bill actual cost of lift rental.
- Work to be performed during normal business hours (M-F 8:00AM to 5:00PM) unless otherwise specified and excluding holidays.
- Travel costs included in this quote are for budgetary purposes only. Actual travel costs will be included as part of the final invoice (receipts to verify travel are available upon request).
- VLCM agrees to receive and stage all material until the project start date.
    - If customer cancels the order after materials have been received by VLCM, customer agrees to pay for any materials that cannot be returned.

* Price Includes Accessories

- If VLCM has received materials that can be returned, customer agrees to pay restocking fees, handling fees and applicable shipping charges.

- Any unforeseen changes in site conditions may result in a price increase.

Exclusions

Customer Responsibilities

- Customer shall provide a contact person to serve as an overall project liaison with VLCM and shall be available to coordinate scheduling of activities, relay technical questions and answers, and escalate issues as needed.
- Availability of other customer personnel or groups shall be made available to VLCM as is required by the project.
- Proper electrical power will be made available along with the appropriate rack space (unless VLCM is providing racks) and cooling for any physical equipment.
- To avoid any access limitations due to facility security, Customer will provide access to areas relevant to the project.
- Customer will notify VLCM in writing of any potential safety or health hazards that may exist at the site and provide any safety procedures to be followed during the project.

Project Change Order Procedure

- Any changes to the scope of work or assumptions reflected in this Statement of Work may result in changes to VLCM pricing and/or project schedule. Work requested by customer and performed by VLCM that is outside the Scope of Work outlined here, or any work requested to be performed in addition to the above stated will be invoiced separately. If additional effort beyond the scope of this project is require, VLCM will furnish a new estimate and will continue work, subject to availability of material.

Turn-Away Fee

- A site not ready turn-away fee of $200.00 per tech/engineer will apply when the project site is within 40 miles of VLCM's Salt Lake City office.
- A site not read turn-away fee at normal billing rate per tech/engineer will apply when the project site is beyond 40 miles of VLCM's Salt Lake City office.

* Price Includes Accessories

	4	**Aruba JL815A#ABA** Aruba 1830 48 Port (24 POE 10/100/1000 Switch)	$2,412.60
	2	**Louroe LE-070** Indoor Analog Line Level Omnidirectional Microphone	$355.06
	2	**Louroe LE-333** MS-1-ML is a in-line Mic Level Audio Mute Switch	$357.88
	2	**Verkada ACC-MNT-ANGLE-1** Angle Mount Kit	$232.44
	4	**Verkada CD43-256E-HW** CD43-E 5MP Outdoor Dome Camera, Fixed Lens, 256GB	$3,366.80
	16	**Verkada CD43-256-HW** CD43 5MP Indoor Dome Camera, Fixed Lens, 256GB	$11,220.80
	2	**Verkada CF83-512E-HW** CF83-E 12MP Outdoor Fisheye Camera, Fixed Lens, 512GB (30 Day Storage)	$2,525.80
	6	**Verkada CH52-1TBE-HW** Verkada CH52 Outdoor Multisensor Camera, 4x5MP, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$16,843.32
	2	**Verkada CM42, Split** Verkada CM42-S Indoor Mini Dome Split Camera, 256GB, 30 Days Max	$1,402.66
	6	**Verkada Corner Mount** Verkada Corner Mount	$884.76
	24	**Verkada LIC-CAM-10Y** Verkada 10-Year Camera License	$30,309.60
VERKADA	1	**Verkada LIC-CAM-MLT2-10Y-CAP** Verkada 10-Year CY53 Two Camera Multisensor Camera License	$0.00
	6	**Verkada LIC-CAM-MLT4-10Y-CAP** Verkada 10-Year CH52 Multisensor Camera License	$25,268.34
	6	**Verkada Pendant Cap Mount** Pendant Cap Mount Kit	$290.64

* Price Includes Accessories

	6	**Verkada PoE++** PoE++ (802.3bt-2018) Injector, GigE	$662.40
	1	**Verkada Two Camera Multisensor** CY53-E Multisensor	$1,629.46
	6	**Verkada Verkada ARM Mount.** Verkada ARM Mount.	$417.00
	1	**VLCM Misc Parts** Misc Cabling Parts, Outdoor Rated Plastic Enclosure, (connectors, ties, cut in rings, Velcro, hooks,etc)	$450.00
	1	**VLCM Shipping** Shipping & Handling Estimate (actual amount will be billed)	$897.00

Unassigned Total	**$99,526.56**

Project Subtotal:	**$99,526.56**

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	$99,526.56
Labor:	$9,735.00
Grand Total:	**$109,261.56**

For Terms and Conditions, please go to this link: https://www.vlcm.com/terms

Terms of this agreement are 50% down payment with the balance due as determined by the preset terms on your VLCM account. VLCM may require progress payments for any project with a duration of greater than 90 days. Signature below indicate acceptance of this proposal and acknowledges agreement to the terms and conditions found on the hyperlink above and the Scope of Work included in this proposal.

Quote Valid for 30 days

Payment Schedule	Amount	Billing Date
Initial Deposit	$54,630.78	
Progress Payment	$0.00	
Progress Payment	$0.00	
Final	$54,630.78	

Client: **Marc Christensen** **Date**

Contractor: **VLCM** **Date**