Ivins City Staff Report
City Council Meeting 02/19/2026

Agenda Item: Discuss and consider approval of purchasing a security system

Submitted by: Cade Visser, Director of Finance

Recommended City Council Action:
Approve purchase of the 10-year Verkada security system of $237,881.

BACKGROUND:

The City currently has cameras and security at City Hall, Police Station, Animal Shelter, and Unity Park on various systems that don't integrate with one another. As the City continues to grow, so will the need for a unified security system that operates on a single, centrally managed network.

Verkada provides a security system that is web based and integrated. This would allow the cameras to be accessed from a phone app or web browser instead of a few dedicated computers at the Police Station and City Hall. The Verkada system would allow for a police officer to be on patrol, receive a call of an incident at Fire Lake Park, and assess the situation from their phone before they arrive.

After our discussion on the 11/6/2025 City Council meeting, staff followed Council recommendation and removed the door access function and internal cameras from city hall from the quote to reduce cost. The previous quote for cameras and door access at the police station, city hall, Unity park, Fire Lake park, and Heritage park was $343,909. The updated quote with the removals mentioned above reduced the quote to $193,543.

Additional quotes were received for cameras at the animal shelter and special mobile police cameras for events and other uses. These quotes came back at $33,609 and $10,727 respectively. Chuck Gillette mentioned getting cameras for transportation study purposes, such as trip and car counters, but has confirmed he will be receiving federal assistance in obtaining this equipment.

FINDINGS AND ANALYSIS:

There was a recommendation we look into a neighboring entity's system that would deliver similar value as Verkada but for less cost, which is called Hanwha. After getting updated quotes for Verkada, we also received a full quote for a Hanwha system. The findings are that Verkada is cheaper and provides a better warranty. Hanwha provides a 5-year warranty on cameras. See the cost comparison on page 3.

Included in the Verkada 10-year contract is a 10-year warranty on cameras and automatic upgrades to the software. This was budgeted for in the Capital Projects 49 Fund, and the RAP Tax 37 Fund. Staff recommends the City Council approve the contract with Verkada to upgrade the City's security system.

The Verkada security system will become a more valuable tool to the Police and Parks department as the City continues to grow and expand services and is already being utilized at the fire station. Verkada cameras also have significantly better functionality to help officers review footage more efficiently when needed.

SUPPORT MATERIALS:
Quotes were received from VLCM, which was then compiled into a cost comparison. See page 3.

FINANCIAL IMPACT:

The bid came in under budget and the project was budgeted for in the following GL codes for a total of $350,000:

- 494069.9 Park and Trail Improvements: $21,163
- 754010.0 Recreation Disbursements: $25,000
- 754010.2 Park Disbursements: $50,000
- 494083.0 City Offices: $17,381
- 494083.5 Police Remodel: $90,727
- 494082.0 Animal Shelter: $33,609

Respectfully Submitted:

Cade Visser, Director of Finance

Content Review:

Chuck Gillette, City Manager

Ivins City

Verkada Cameras Only

	10 Year	5 Year	3 Year
Police & City Hall Cameras	$ 97,380.91	$ 72,810.85	$ 61,669.81
Heritage Park Camera (VLCM 4906)	$ 26,424.95	$ 20,902.10	$ 18,629.86
Unity Park Cameras (VLCM 4909)	$ 56,643.02	$ 49,224.90	$ 45,663.93
Firelake Park Cameras (VLCM 4910)	$ 13,094.47	$ 10,754.51	$ 9,818.47
TOTALS	**$193,543.35**	**$153,692.36**	**$135,782.07**

Option

	10 Year	5 Year	3 Year
Animal Shelter Cameras (VLCM 4911)	$ 33,609.14	$ 27,056.93	$ 24,435.97
Police Department PTZ for Mobile Use	$ 10,727.70	$ 9,323.66	$ 8,762.02
Totals	**$ 44,336.84**	**$ 36,380.59**	**$ 33,197.99**

Hanwha Cameras Only

	10 Year	5 Year	3 Year
Police & City Hall Cameras	N/A	$ 79,728.08	$ 70,652.99
Heritage Park Camera (VLCM 4906)	N/A	$ 23,252.62	$ 21,194.38
Unity Park Cameras (VLCM 4909)	N/A	$ 49,424.03	$ 46,773.35
Firelake Park Cameras (VLCM 4910)	N/A	$ 12,277.79	$ 11,295.03
TOTALS	**$ -**	**$164,682.52**	**$149,915.75**

Option

	10 Year	5 Year	3 Year
Animal Shelter Cameras (VLCM 4911)	N/A	$ 30,504.56	$ 26,697.66
Police Department PTZ for Mobile Use	N/A	$ 10,063.44	$ 9,581.50
Totals	**$ -**	**$ 40,568.00**	**$ 36,279.16**